

Asheville Region Marketwatch Report

Q1-2020

A research tool provided by the Canopy Realtor® Association



Counties

All Counties Overview	2
Buncombe County	3
Burke County	5
Haywood County	7
Henderson County	9
Jackson County	11
Madison County	13
McDowell County	15
Mitchell County	17
Polk County	19
Rowan County	21
Swain County	23
Transylvania County	25
Yancey County	27
Asheville Region	29

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Current as of March 29, 2020. All data from Canopy MLS, Inc.
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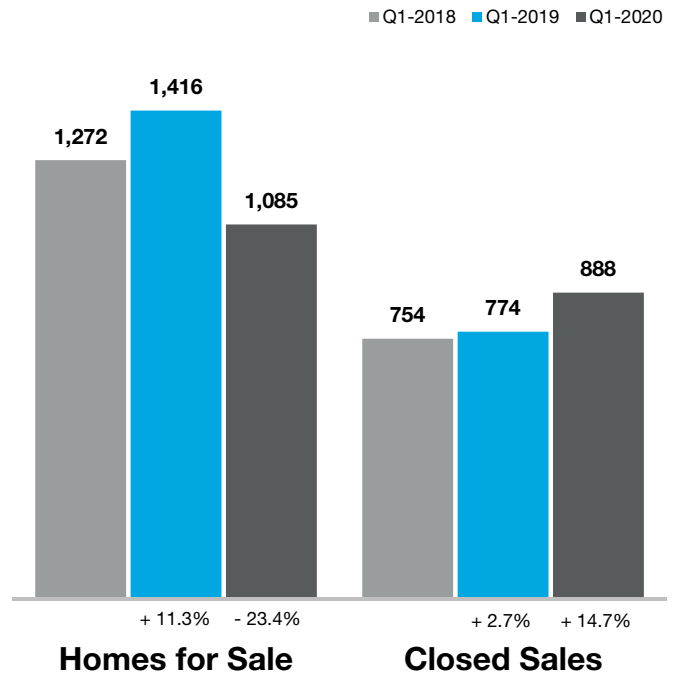
All Counties Overview

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
Buncombe County	\$314,000	↑ + 12.4%	93.9%	↑ + 0.3%	75	↑ + 3.5%	888	↑ + 14.7%
Burke County	\$167,105	↑ + 13.5%	94.0%	↑ + 0.0%	56	↓ - 34.2%	175	↓ - 2.8%
Haywood County	\$240,000	↑ + 14.1%	93.2%	↑ + 1.6%	100	↑ + 10.2%	235	↑ + 27.7%
Henderson County	\$280,100	↑ + 5.1%	95.3%	↑ + 0.4%	59	↓ - 24.5%	431	↑ + 9.1%
Jackson County	\$220,000	↑ + 25.7%	89.8%	↑ + 0.7%	139	↓ - 6.9%	47	↑ + 27.0%
Madison County	\$281,000	↑ + 24.5%	90.3%	↑ + 4.1%	120	↓ - 30.2%	42	↑ + 7.7%
McDowell County	\$147,450	↑ + 1.0%	92.9%	↓ - 2.0%	71	↓ - 5.8%	82	↑ + 70.8%
Mitchell County	\$195,000	↑ + 50.6%	91.5%	↑ + 12.1%	192	↓ - 14.8%	35	↑ + 34.6%
Polk County	\$260,600	↑ + 1.0%	90.5%	↑ + 1.7%	122	↓ - 11.7%	75	↑ + 21.0%
Rowan County	\$174,840	↑ + 10.7%	94.7%	↑ + 0.2%	55	↓ - 0.2%	319	↓ - 6.7%
Swain County	\$207,000	↑ + 1.2%	92.3%	↑ + 2.2%	86	↓ - 63.3%	12	↑ + 71.4%
Transylvania County	\$299,000	↑ + 12.5%	89.9%	↓ - 1.3%	137	↑ + 21.6%	94	↓ - 24.2%
Yancey County	\$204,100	↓ - 9.3%	88.4%	↓ - 0.7%	147	↓ - 3.1%	44	↑ + 29.4%
Asheville Region	\$265,000	↑ + 8.2%	93.3%	↑ + 0.3%	84	↓ - 4.7%	2,329	↑ + 14.6%

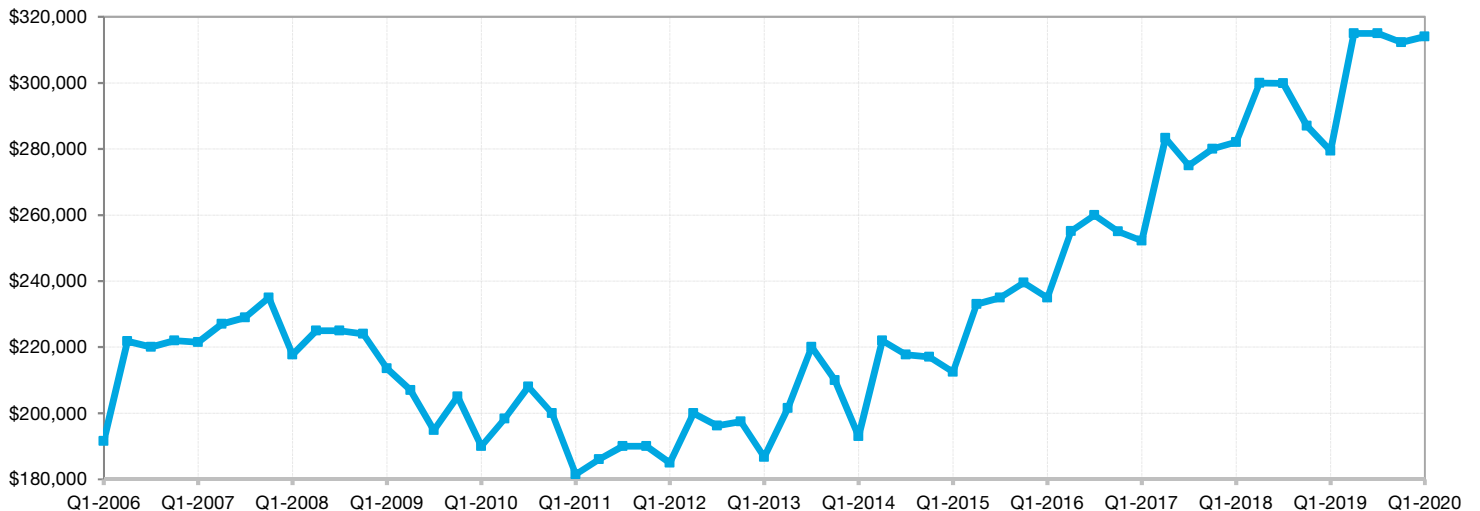
Buncombe County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$314,000	+ 12.4%
Avg. Sales Price	\$378,816	+ 13.1%
Pct. of Orig. Price Received	93.9%	+ 0.3%
Inventory of Homes for Sale	1,085	- 23.4%
Closed Sales	888	+ 14.7%
Months Supply	3.0	- 31.0%
List to Close	128	+ 2.0%
Days on Market	75	+ 3.5%
Cumulative Days on Market	93	+ 3.8%

Market Activity



Historical Median Sales Price for Buncombe County



Buncombe County County ZIP Codes

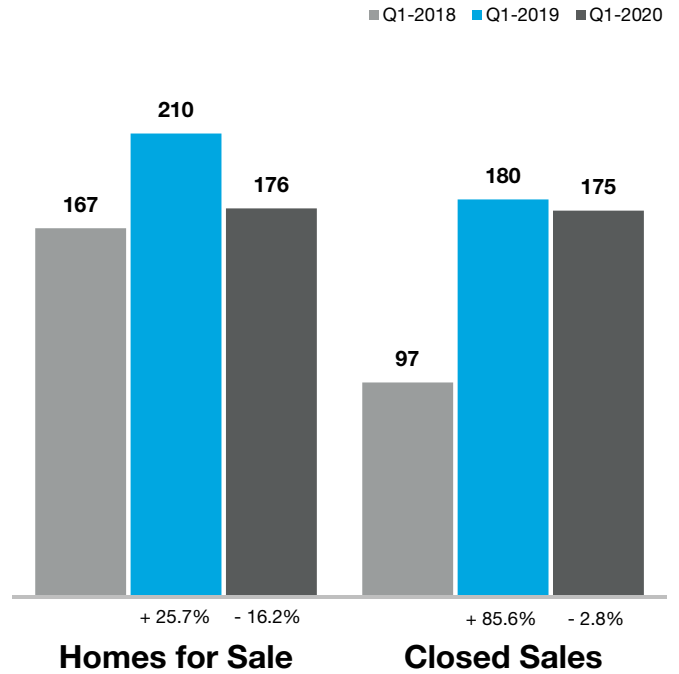
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28701	\$250,500	↓ - 0.2%	94.7%	↑ + 0.9%	68	↑ + 33.7%	10	→ 0.0%
28704	\$277,500	↓ - 5.4%	93.8%	↓ - 2.1%	84	↑ + 24.5%	82	↓ - 2.4%
28709	\$364,450	↑ + 125.0%	91.8%	↓ - 1.9%	216	↑ + 762.0%	2	↓ - 33.3%
28711	\$277,000	↓ - 7.4%	91.8%	↓ - 0.8%	83	↓ - 4.8%	40	↓ - 11.1%
28715	\$281,250	↑ + 22.1%	94.1%	↑ + 0.3%	67	↓ - 14.0%	84	↑ + 27.3%
28716	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28730	\$360,000	↑ + 4.3%	93.4%	↑ + 2.3%	82	↑ + 28.9%	51	↑ + 50.0%
28732	\$475,000	↓ - 5.9%	91.4%	↓ - 1.9%	112	↑ + 13.9%	21	↑ + 16.7%
28748	\$269,900	↑ + 16.8%	94.9%	↑ + 3.2%	68	↑ + 12.2%	29	↑ + 20.8%
28759	\$262,500	--	69.1%	--	133	--	1	--
28778	\$226,250	↓ - 10.0%	93.7%	↓ - 1.9%	60	↑ + 27.5%	42	↑ + 31.3%
28787	\$356,000	↑ + 37.5%	95.9%	↑ + 2.1%	66	↓ - 17.6%	71	↑ + 16.4%
28792	\$134,411	↓ - 49.3%	79.5%	↓ - 16.3%	40	↑ + 33.3%	1	→ 0.0%
28801	\$390,000	↓ - 2.5%	95.4%	↑ + 1.8%	43	↓ - 37.6%	0	→ 0.0%
28803	\$320,500	↑ + 24.0%	94.7%	↓ - 0.1%	86	↑ + 21.9%	132	↑ + 16.8%
28804	\$429,500	↑ + 13.2%	93.0%	↑ + 1.4%	88	↑ + 0.8%	76	↑ + 11.8%
28805	\$335,000	↑ + 18.6%	92.7%	↓ - 2.6%	84	↑ + 49.8%	69	↑ + 40.8%
28806	\$275,751	↑ + 5.0%	94.4%	↑ + 2.2%	60	↓ - 21.9%	130	↑ + 3.2%
28810	\$0	--	0.0%	--	0	--	0	--

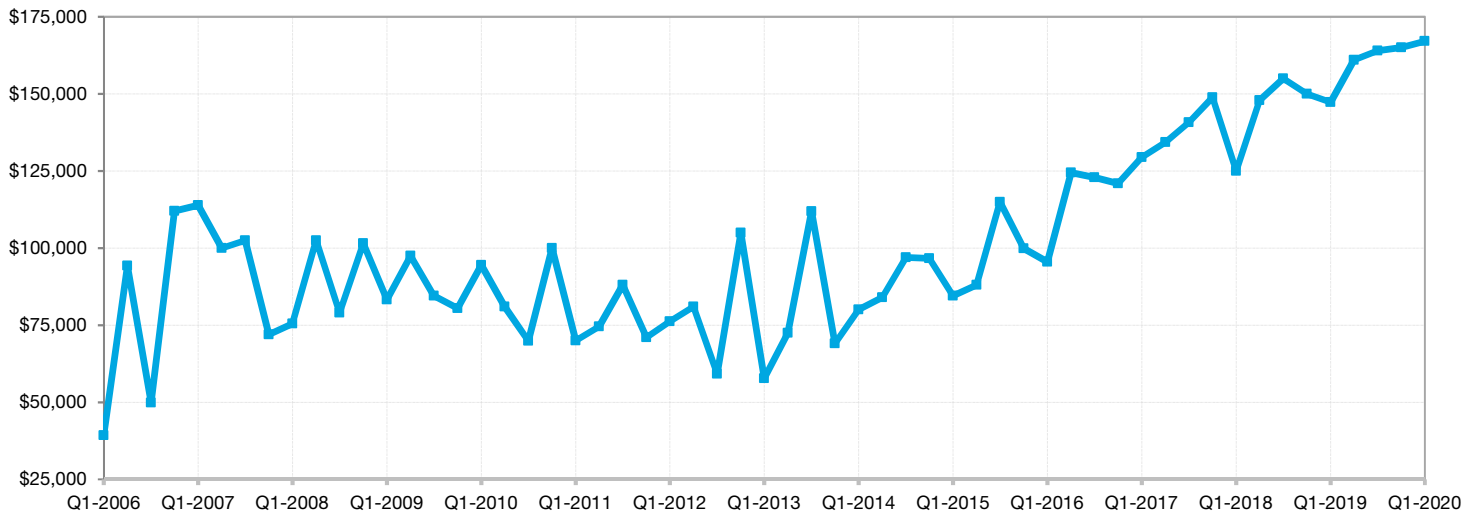
Burke County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$167,105	+ 13.5%
Avg. Sales Price	\$203,090	+ 18.1%
Pct. of Orig. Price Received	94.0%	+ 0.0%
Inventory of Homes for Sale	176	- 16.2%
Closed Sales	175	- 2.8%
Months Supply	2.6	- 33.2%
List to Close	106	- 17.4%
Days on Market	56	- 34.2%
Cumulative Days on Market	61	- 15.3%

Market Activity



Historical Median Sales Price for Burke County



Burke County County ZIP Codes

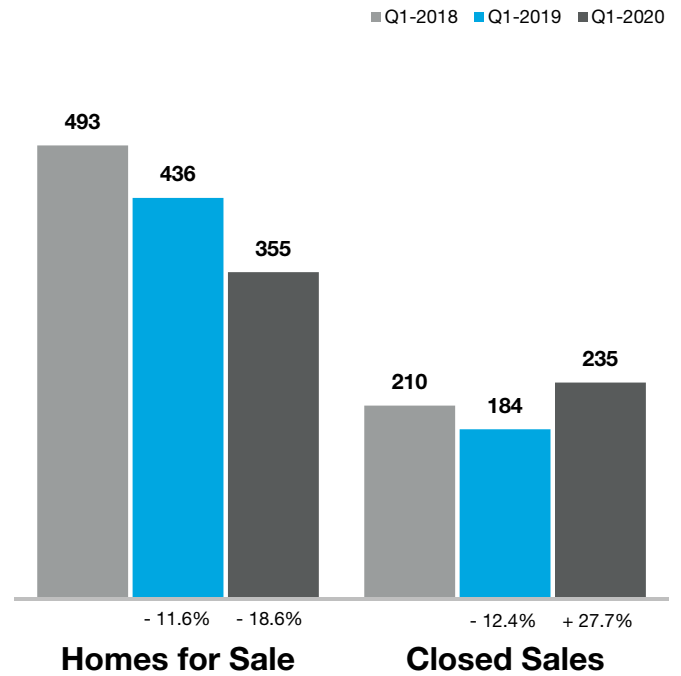
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28090	\$0	--	0.0%	--	0	--	0	--
28168	\$0	--	0.0%	--	0	--	0	--
28601	\$114,900 ↓	- 4.3%	88.9% ↓	- 5.1%	50 ↓	- 45.0%	9 →	0.0%
28602	\$135,000 ↓	- 29.1%	98.3% ↑	+ 6.3%	6 ↓	- 95.0%	7 ↑	+ 75.0%
28612	\$185,000 ↑	+ 55.5%	96.9% ↓	- 0.6%	55 ↓	- 16.6%	15 ↓	- 34.8%
28637	\$118,000 ↑	+ 191.4%	95.5% ↑	+ 12.2%	27 ↓	- 42.1%	2 ↓	- 50.0%
28655	\$179,900 ↑	+ 10.4%	94.3% ↑	+ 0.6%	55 ↓	- 37.9%	115 ↑	+ 2.7%
28657	\$154,950 ↓	- 33.8%	96.5% ↑	+ 2.0%	41 ↓	- 28.1%	2 ↑	+ 100.0%
28690	\$147,000 ↑	+ 13.4%	93.1% ↓	- 0.2%	57 ↓	- 40.3%	16 ↓	- 36.0%
28761	\$412,000	--	86.3%	--	138	--	6	--
28124	\$0	--	0.0%	--	0	--	0	--
28138	\$0	--	0.0%	--	0	--	0	--
28215	\$0	--	0.0%	--	0	--	0	--

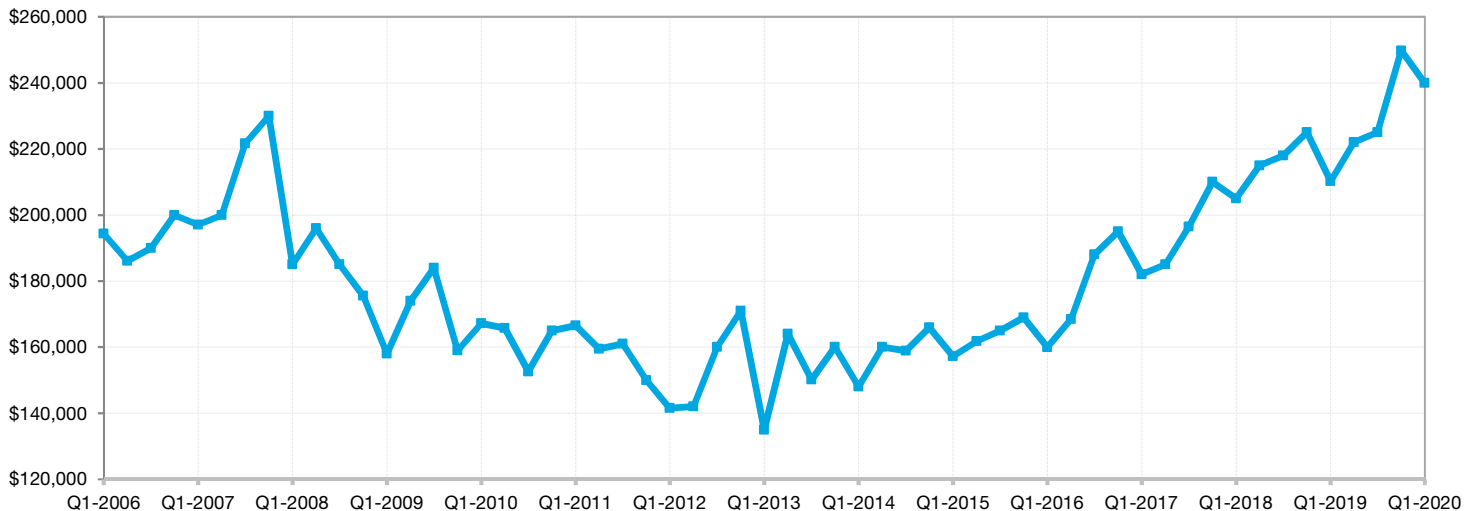
Haywood County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$240,000	+ 14.1%
Avg. Sales Price	\$276,098	+ 17.1%
Pct. of Orig. Price Received	93.2%	+ 1.6%
Inventory of Homes for Sale	355	- 18.6%
Closed Sales	235	+ 27.7%
Months Supply	3.6	- 24.6%
List to Close	148	+ 7.4%
Days on Market	100	+ 10.2%
Cumulative Days on Market	109	- 1.1%

Market Activity



Historical Median Sales Price for Haywood County



Haywood County County ZIP Codes

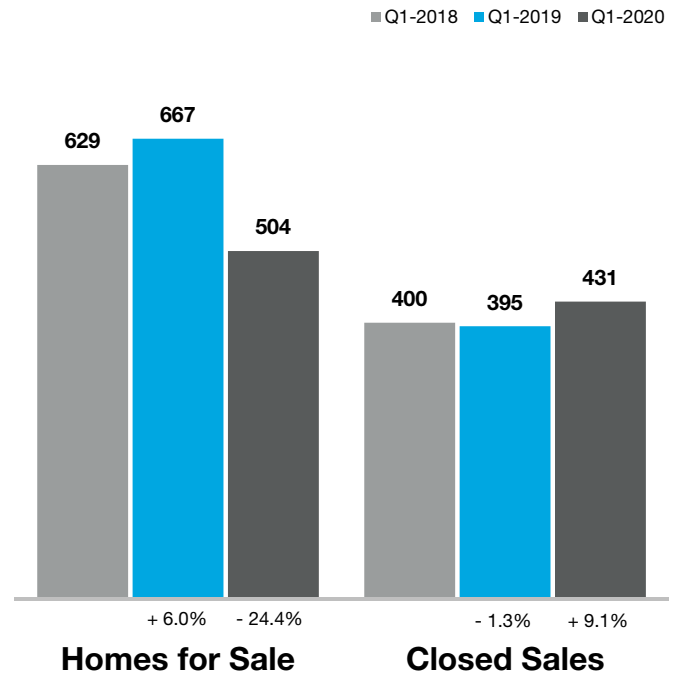
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28716	\$208,500	↑ + 12.7%	94.1%	↑ + 1.9%	94	↑ + 17.3%	40	↑ + 37.9%
28721	\$222,000	↑ + 12.6%	92.0%	↑ + 1.4%	67	↓ - 25.7%	23	↑ + 21.1%
28745	\$224,765	↓ - 27.5%	97.8%	↑ + 6.4%	58	↓ - 42.4%	3	→ 0.0%
28751	\$241,500	↑ + 0.2%	93.2%	↑ + 2.1%	97	↓ - 20.6%	45	↑ + 7.1%
28785	\$279,925	↑ + 36.7%	92.8%	↑ + 1.6%	140	↑ + 50.7%	39	↑ + 21.9%
28786	\$245,000	↑ + 4.3%	93.1%	↑ + 0.6%	96	↑ + 31.6%	83	↑ + 43.1%

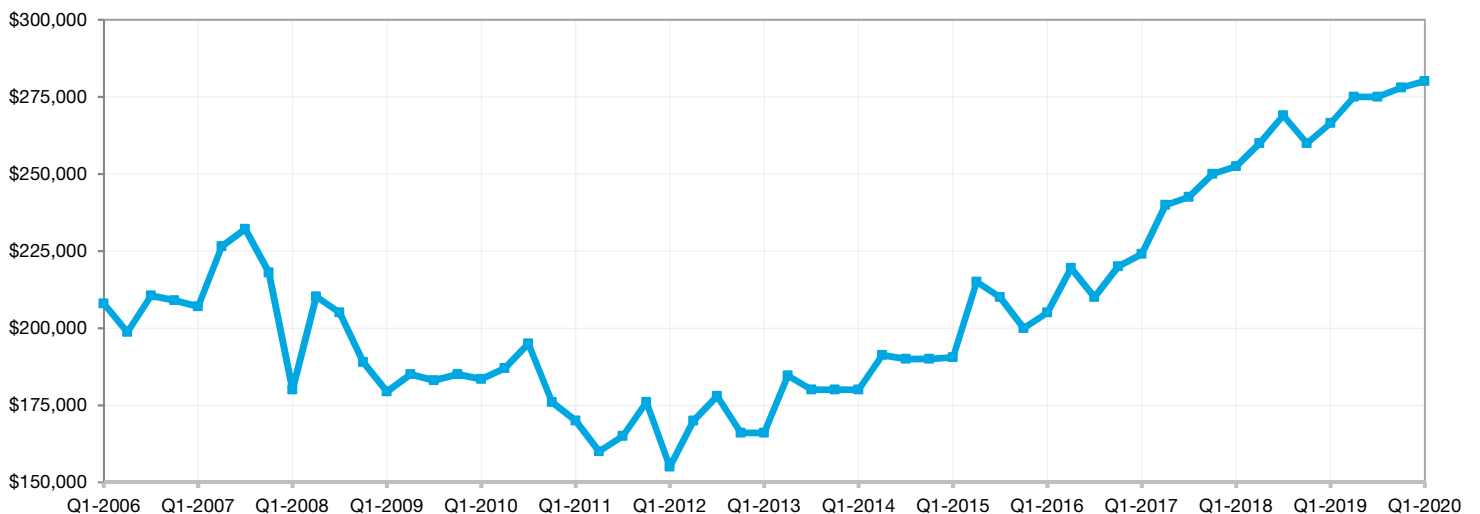
Henderson County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$280,100	+ 5.1%
Avg. Sales Price	\$306,811	+ 3.2%
Pct. of Orig. Price Received	95.3%	+ 0.4%
Inventory of Homes for Sale	504	- 24.4%
Closed Sales	431	+ 9.1%
Months Supply	2.8	- 26.1%
List to Close	110	- 13.7%
Days on Market	59	- 24.5%
Cumulative Days on Market	78	- 11.8%

Market Activity



Historical Median Sales Price for Henderson County



Henderson County County ZIP Codes

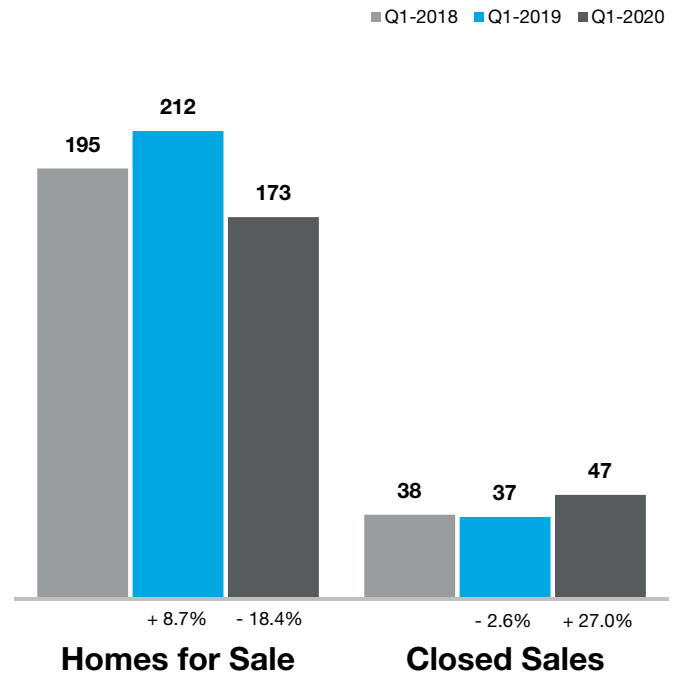
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	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28704	\$0	--	0.0%	--	0	--	0	--
28711	\$0	--	0.0%	--	0	--	0	--
28726	\$228,000	↑ + 49.5%	97.9%	↑ + 5.3%	28	↓ - 61.0%	9	↑ + 12.5%
28729	\$265,000	↑ + 6.0%	93.3%	↓ - 2.4%	58	↓ - 26.6%	9	↓ - 30.8%
28731	\$342,450	↑ + 1.6%	94.5%	↓ - 0.1%	66	↓ - 20.4%	46	↑ + 53.3%
28732	\$295,000	↑ + 9.7%	97.5%	↑ + 0.5%	48	↓ - 38.1%	69	↑ + 30.2%
28735	\$215,000	↓ - 51.7%	92.2%	↓ - 3.6%	69	↓ - 27.9%	4	↑ + 300.0%
28739	\$282,000	↑ + 3.1%	95.5%	↑ + 1.7%	55	↓ - 28.1%	88	↓ - 10.2%
28742	\$310,000	↓ - 33.3%	92.2%	↑ + 1.3%	107	↓ - 61.7%	5	↑ + 66.7%
28759	\$351,250	↑ + 8.1%	93.9%	↓ - 0.6%	86	↑ + 5.9%	28	↑ + 3.7%
28766	\$0	--	0.0%	--	0	--	0	--
28773	\$374,250	↑ + 118.5%	99.9%	↑ + 2.9%	37	↓ - 26.6%	2	↓ - 50.0%
28790	\$271,450	↑ + 80.4%	78.4%	↓ - 15.6%	200	↑ + 316.7%	2	↓ - 50.0%
28791	\$296,000	↑ + 13.8%	94.8%	↑ + 1.8%	60	↓ - 29.6%	60	↓ - 1.6%
28792	\$232,500	↓ - 1.1%	95.2%	↓ - 1.3%	56	↓ - 22.4%	107	↑ + 17.6%

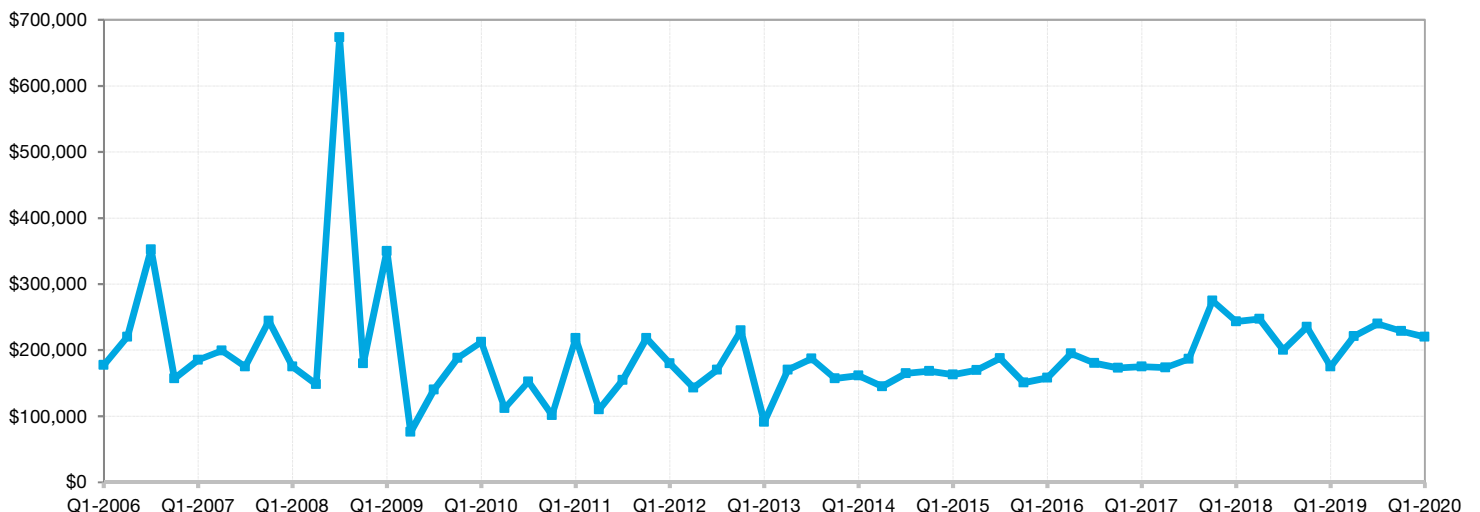
Jackson County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$220,000	+ 25.7%
Avg. Sales Price	\$321,672	+ 31.6%
Pct. of Orig. Price Received	89.8%	+ 0.7%
Inventory of Homes for Sale	173	- 18.4%
Closed Sales	47	+ 27.0%
Months Supply	8.2	- 38.4%
List to Close	175	- 13.0%
Days on Market	139	- 6.9%
Cumulative Days on Market	164	+ 19.1%

Market Activity



Historical Median Sales Price for Jackson County



Jackson County County ZIP Codes

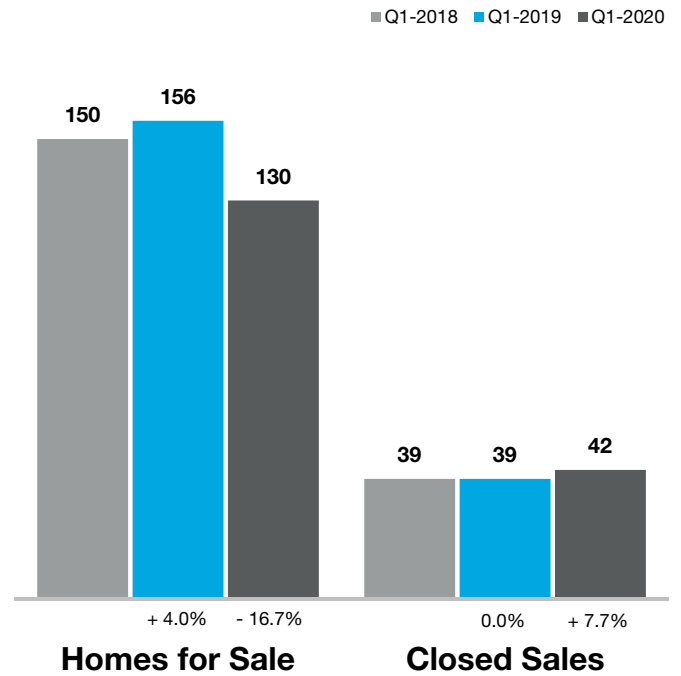
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	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28717	\$1,257,500	--	95.6%	--	101	--	2	--
28723	\$185,000 ↑	+ 48.0%	85.4% ↓	- 12.1%	88 ↓	- 15.7%	11 ↑	+ 266.7%
28725	\$205,000	--	91.2%	--	35	--	1	--
28736	\$310,000 ↓	- 36.1%	95.5% ↑	+ 10.7%	176 ↑	+ 417.6%	1 ↓	- 50.0%
28741	\$0	--	0.0%	--	0	--	0	--
28774	\$1,750,000 ↑	+ 85.7%	100.0% ↑	+ 32.6%	318 ↓	- 53.6%	1 →	0.0%
28779	\$220,000 ↑	+ 27.5%	90.4% ↑	+ 1.3%	176 ↑	+ 64.6%	23 ↓	- 4.2%
28783	\$249,000	--	89.0%	--	116	--	1	--
28789	\$159,000 ↑	+ 13.7%	94.0% ↑	+ 9.2%	22 ↓	- 89.5%	5 →	0.0%

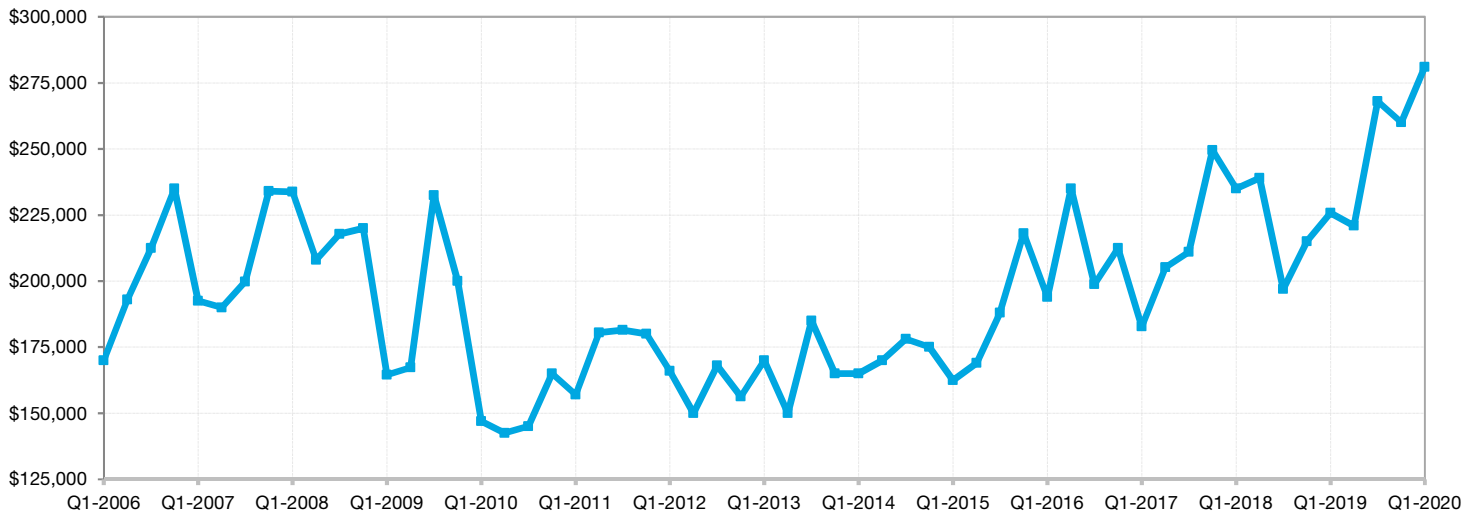
Madison County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$281,000	+ 24.5%
Avg. Sales Price	\$297,851	+ 3.9%
Pct. of Orig. Price Received	90.3%	+ 4.1%
Inventory of Homes for Sale	130	- 16.7%
Closed Sales	42	+ 7.7%
Months Supply	6.7	- 27.4%
List to Close	172	- 17.9%
Days on Market	120	- 30.2%
Cumulative Days on Market	155	- 14.7%

Market Activity



Historical Median Sales Price for Madison County



Madison County County ZIP Codes

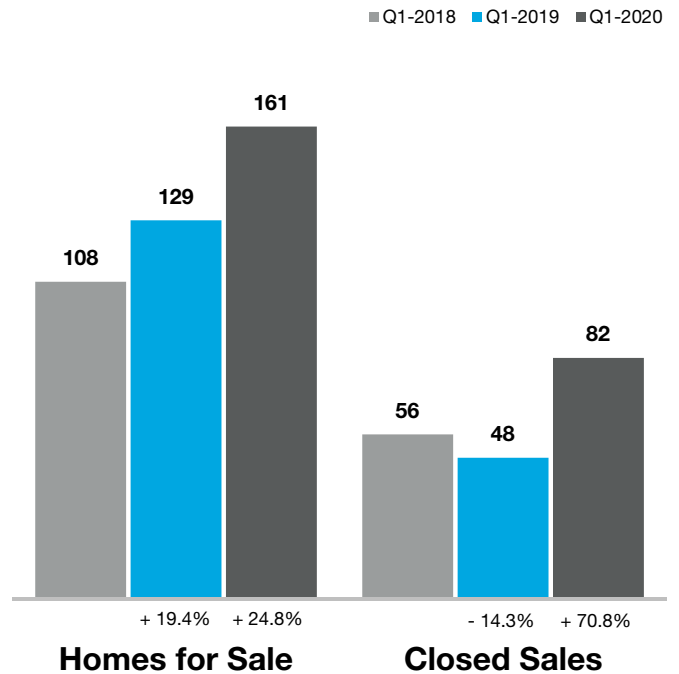
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28743	\$242,500	↑ + 52.5%	74.4%	↓ - 19.9%	134	↑ + 81.7%	4	↓ - 20.0%
28753	\$303,750	↑ + 34.6%	91.5%	↑ + 7.3%	91	↓ - 55.3%	16	↓ - 5.9%
28754	\$281,250	↑ + 13.8%	92.2%	↑ + 8.8%	134	↓ - 21.9%	20	↑ + 42.9%
28787	\$235,000	↓ - 32.9%	88.7%	↓ - 9.8%	92	↑ + 513.3%	1	→ 0.0%

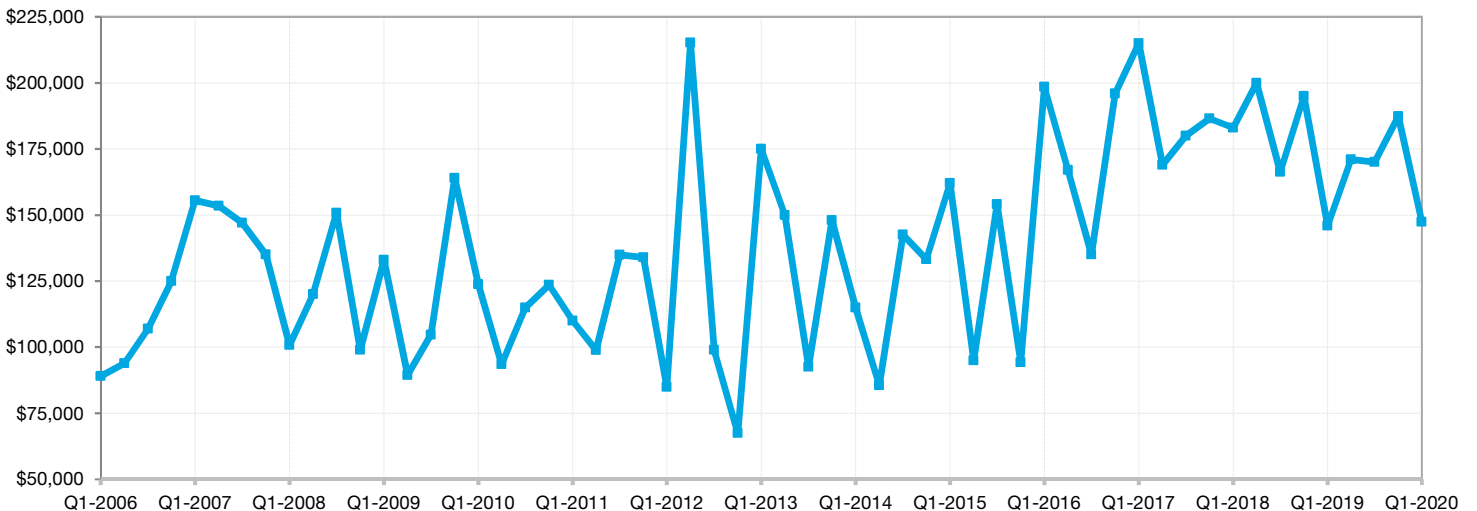
McDowell County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$147,450	+ 1.0%
Avg. Sales Price	\$192,815	+ 6.6%
Pct. of Orig. Price Received	92.9%	- 2.0%
Inventory of Homes for Sale	161	+ 24.8%
Closed Sales	82	+ 70.8%
Months Supply	4.6	- 28.9%
List to Close	125	- 4.2%
Days on Market	71	- 5.8%
Cumulative Days on Market	69	- 19.4%

Market Activity



Historical Median Sales Price for McDowell County



McDowell County County ZIP Codes

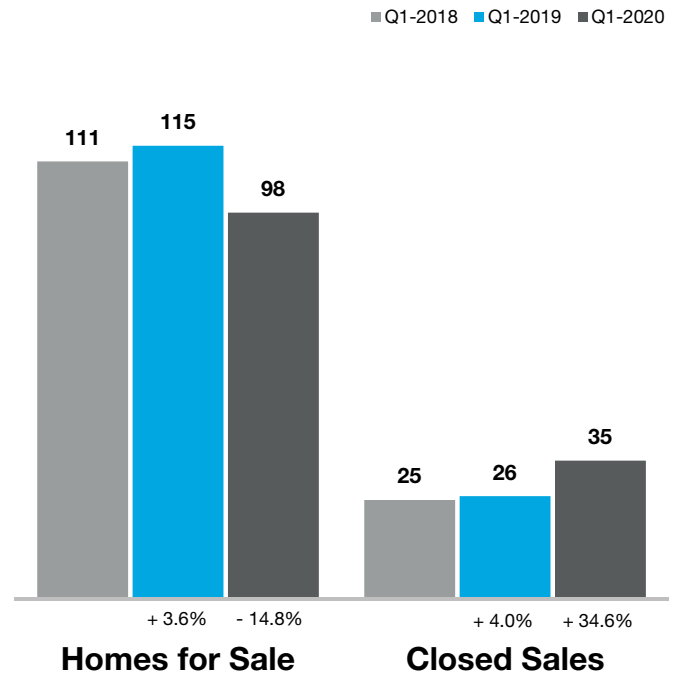
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	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28711	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28752	\$131,000	↓ - 8.7%	92.3%	↓ - 0.2%	64	↓ - 1.3%	53	↑ + 152.4%
28655	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28761	\$190,000	↑ + 29.3%	94.1%	↓ - 3.2%	91	↓ - 9.1%	14	↑ + 55.6%
28657	\$0	--	0.0%	--	0	--	0	--
28762	\$207,000	↑ + 15.6%	94.6%	↓ - 4.2%	69	↓ - 19.0%	13	↑ + 8.3%
28777	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28167	\$0	--	0.0%	--	0	--	0	--

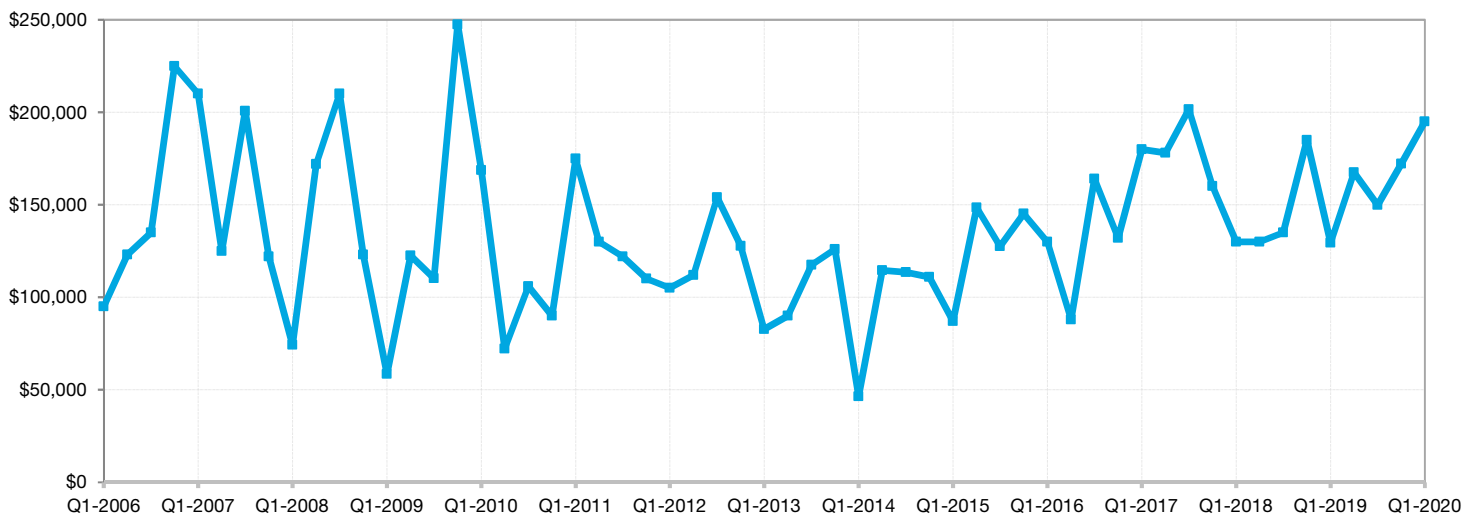
Mitchell County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$195,000	+ 50.6%
Avg. Sales Price	\$183,425	+ 34.5%
Pct. of Orig. Price Received	91.5%	+ 12.1%
Inventory of Homes for Sale	98	- 14.8%
Closed Sales	35	+ 34.6%
Months Supply	7.7	- 32.2%
List to Close	245	- 6.1%
Days on Market	192	- 14.8%
Cumulative Days on Market	239	- 5.1%

Market Activity



Historical Median Sales Price for Mitchell County



Mitchell County County ZIP Codes

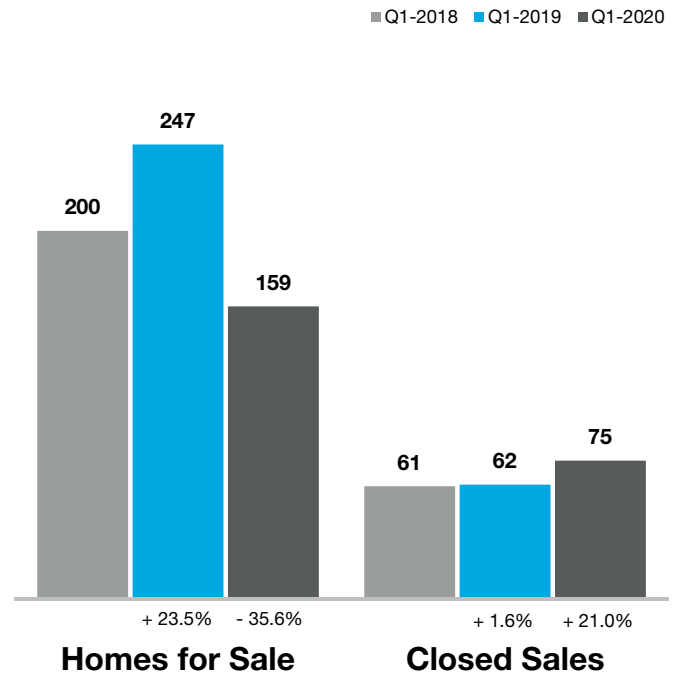
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	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28705	\$111,000	↑ + 33.7%	93.0%	↑ + 22.3%	256	↑ + 14.4%	8	↓ - 38.5%
28740	\$152,000	↑ + 16.4%	89.9%	↑ + 3.2%	103	↑ + 45.1%	3	↑ + 200.0%
28777	\$212,000	↑ + 63.1%	91.8%	↑ + 6.5%	160	↓ - 32.8%	23	↑ + 109.1%

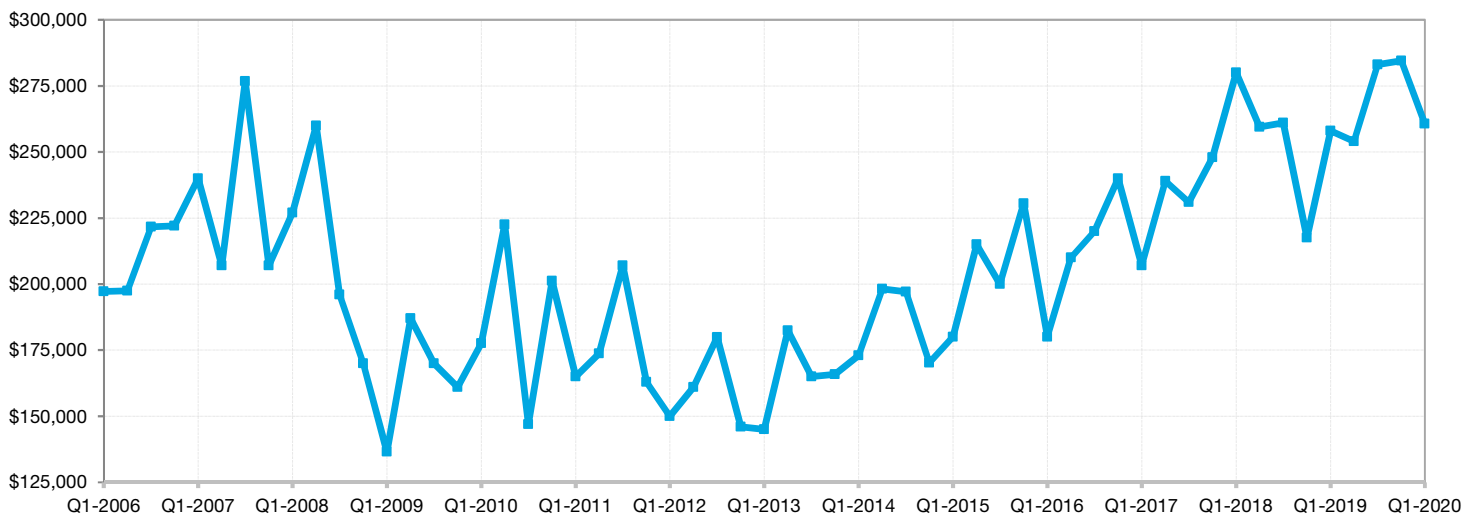
Polk County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$260,600	+ 1.0%
Avg. Sales Price	\$322,675	+ 22.4%
Pct. of Orig. Price Received	90.5%	+ 1.7%
Inventory of Homes for Sale	159	- 35.6%
Closed Sales	75	+ 21.0%
Months Supply	5.4	- 43.1%
List to Close	176	- 6.9%
Days on Market	122	- 11.7%
Cumulative Days on Market	182	+ 3.6%

Market Activity



Historical Median Sales Price for Polk County



Polk County County ZIP Codes

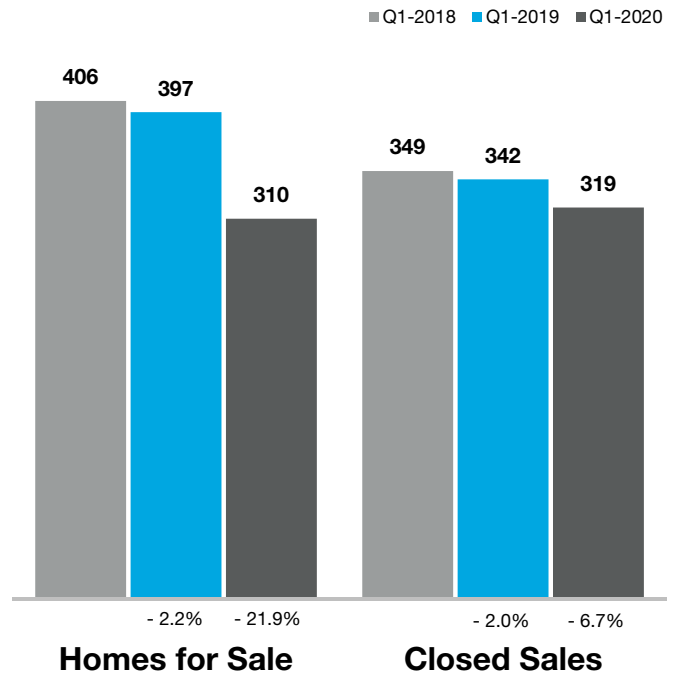
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28722	\$242,000	↓ - 3.3%	93.5%	↑ + 9.0%	79	↓ - 56.5%	23	↑ + 64.3%
28792	\$0	--	0.0%	--	0	--	0	--
28756	\$267,500	↑ + 35.4%	90.7%	↑ + 4.3%	123	↓ - 25.1%	16	↑ + 14.3%
28139	\$349,000	↑ + 38.4%	86.3%	↑ + 0.9%	179	↓ - 19.5%	4	→ 0.0%
28773	\$260,600	↓ - 1.7%	90.1%	↓ - 4.7%	109	↑ + 45.5%	8	↓ - 27.3%
28782	\$266,425	↑ + 11.0%	88.3%	↓ - 2.3%	158	↑ + 52.9%	24	↑ + 26.3%

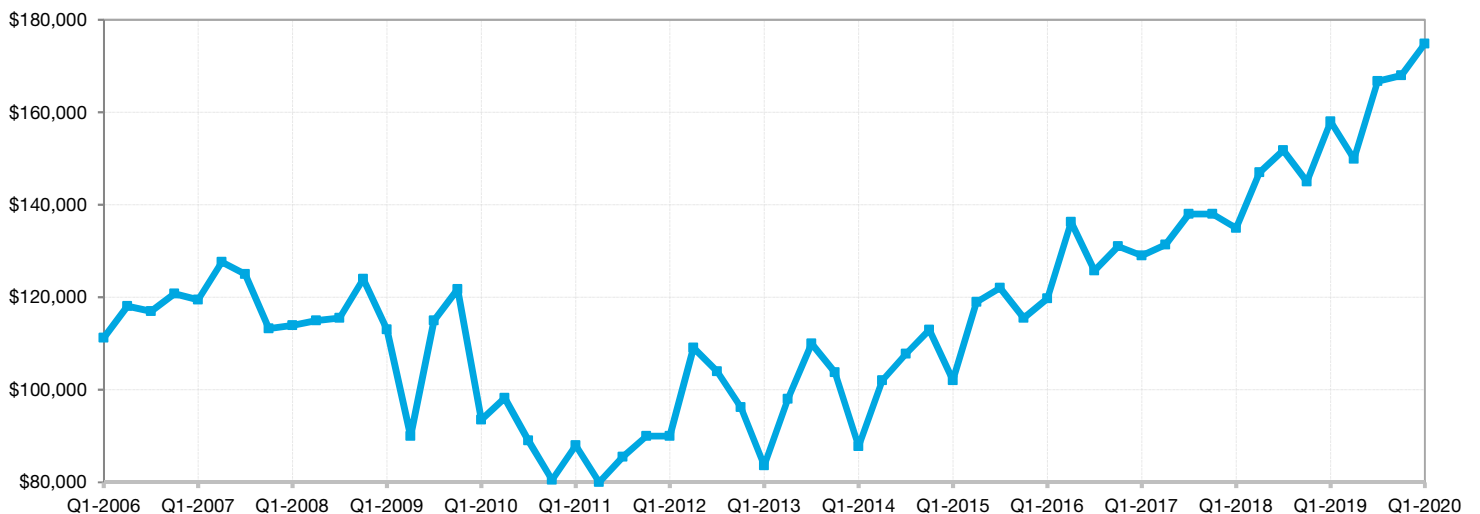
Rowan County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$174,840	+ 10.7%
Avg. Sales Price	\$193,417	+ 17.1%
Pct. of Orig. Price Received	94.7%	+ 0.2%
Inventory of Homes for Sale	310	- 21.9%
Closed Sales	319	- 6.7%
Months Supply	2.1	- 28.5%
List to Close	101	- 2.2%
Days on Market	55	- 0.2%
Cumulative Days on Market	56	- 7.9%

Market Activity



Historical Median Sales Price for Rowan County



Rowan County ZIP Codes

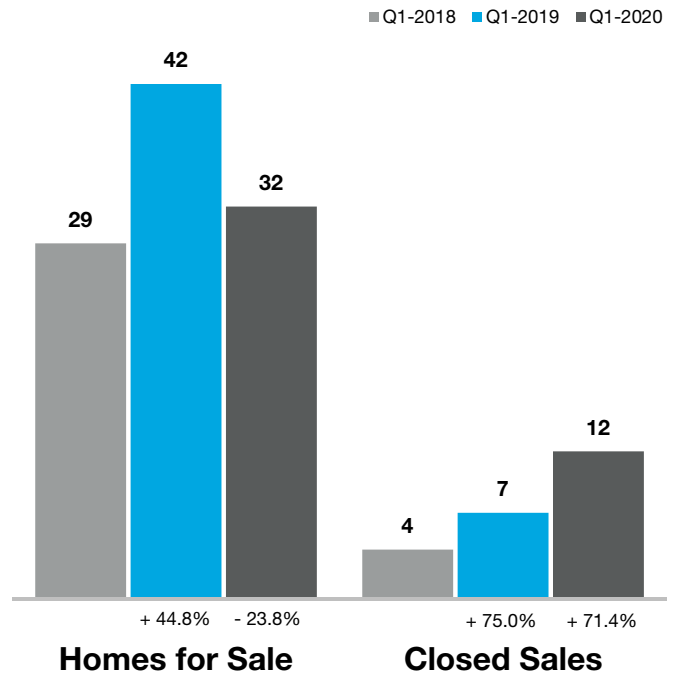
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q1-2020	1-Yr Change		Q1-2020	1-Yr Change		Q1-2020	1-Yr Change		Q1-2020	1-Yr Change	
28203	\$0	↑ + 5.5%		0.0%	↑ + 0.3%		0	↓ - 33.6%		0	↑ + 5.9%	
27013	\$160,750	↓ - 31.3%		96.3%	↑ + 5.2%		45	↓ - 25.3%		10	↑ + 140.0%	
28701	\$0	↓ - 0.4%		0.0%	↑ + 1.1%		0	↑ + 48.0%		0	→ 0.0%	
28081	\$153,000	↑ + 10.7%		94.5%	↑ + 1.4%		41	↓ - 9.0%		29	↓ - 1.1%	
28083	\$162,000	↑ + 2.8%		96.7%	↓ - 0.5%		17	↓ - 3.9%		20	↓ - 13.6%	
28088	\$179,500	↓ - 6.9%		95.3%	↓ - 2.1%		38	↑ + 14.1%		10	↓ - 60.0%	
28115	\$189,000	↑ + 12.2%		98.0%	↑ + 0.7%		48	↓ - 10.8%		3	↑ + 5.4%	
28125	\$120,000	↓ - 44.2%		93.1%	↓ - 2.1%		4	↓ - 87.4%		1	→ 0.0%	
28137	\$165,000	↓ - 15.3%		110.1%	↑ + 23.4%		15	↓ - 91.0%		2	↓ - 50.0%	
28138	\$197,080	↑ + 10.1%		96.8%	↑ + 0.3%		82	↑ + 44.8%		18	↓ - 30.8%	
28144	\$160,000	↑ + 33.9%		92.3%	↑ + 2.4%		75	↑ + 7.7%		55	↓ - 6.8%	
28146	\$198,700	↑ + 16.9%		94.8%	↑ + 0.2%		52	↑ + 9.2%		74	↑ + 17.5%	
28147	\$190,000	↑ + 18.8%		95.6%	↑ + 0.3%		55	↓ - 6.5%		48	↓ - 7.7%	
28159	\$102,500	↑ + 44.4%		92.6%	↓ - 2.9%		112	↑ + 321.1%		11	↑ + 10.0%	
27054	\$78,000	↓ - 23.9%		86.7%	↓ - 2.8%		2	↓ - 97.6%		1	↓ - 50.0%	

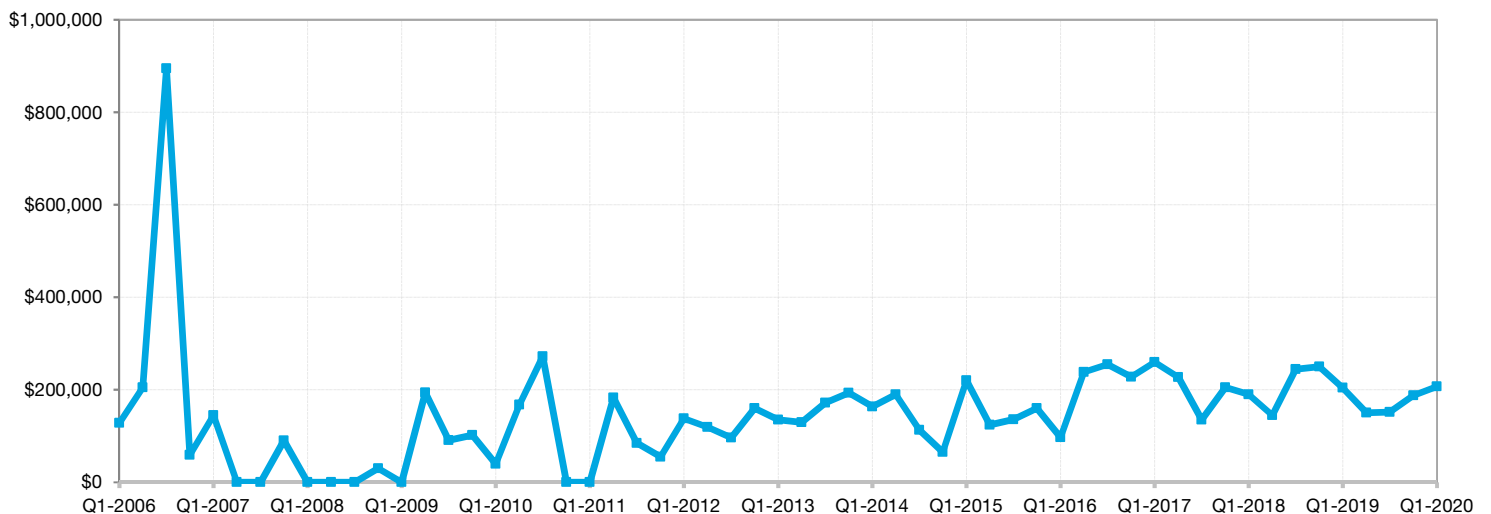
Swain County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$207,000	+ 1.2%
Avg. Sales Price	\$266,188	+ 39.9%
Pct. of Orig. Price Received	92.3%	+ 2.2%
Inventory of Homes for Sale	32	- 23.8%
Closed Sales	12	+ 71.4%
Months Supply	12.8	- 42.1%
List to Close	138	- 49.3%
Days on Market	86	- 63.3%
Cumulative Days on Market	115	- 50.7%

Market Activity



Historical Median Sales Price for Swain County



Swain County County ZIP Codes

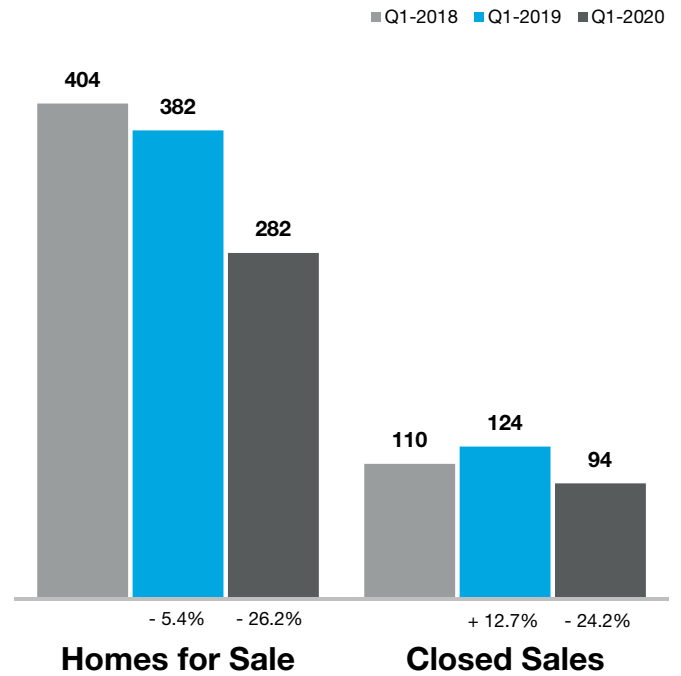
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28702	\$490,000	--	94.2%	--	165	--	1	--
28713	\$205,000	↑ + 0.2%	92.1%	↑ + 3.1%	78	↓ - 70.1%	11	↑ + 120.0%
28719	\$0	--	0.0%	--	0	--	0	--
28771	\$0	--	0.0%	--	0	--	0	--
28789	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

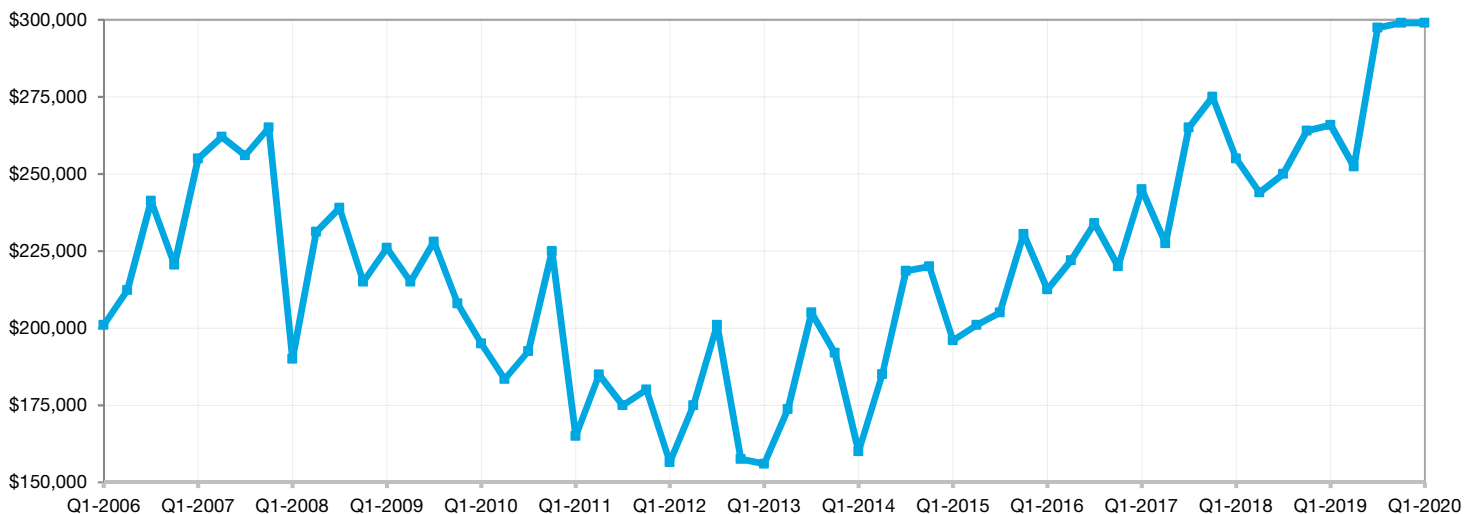
Transylvania County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$299,000	+ 12.5%
Avg. Sales Price	\$342,374	+ 10.1%
Pct. of Orig. Price Received	89.9%	- 1.3%
Inventory of Homes for Sale	282	- 26.2%
Closed Sales	94	- 24.2%
Months Supply	5.6	- 24.1%
List to Close	193	+ 21.1%
Days on Market	137	+ 21.6%
Cumulative Days on Market	158	+ 9.4%

Market Activity



Historical Median Sales Price for Transylvania County



Transylvania County County ZIP Codes

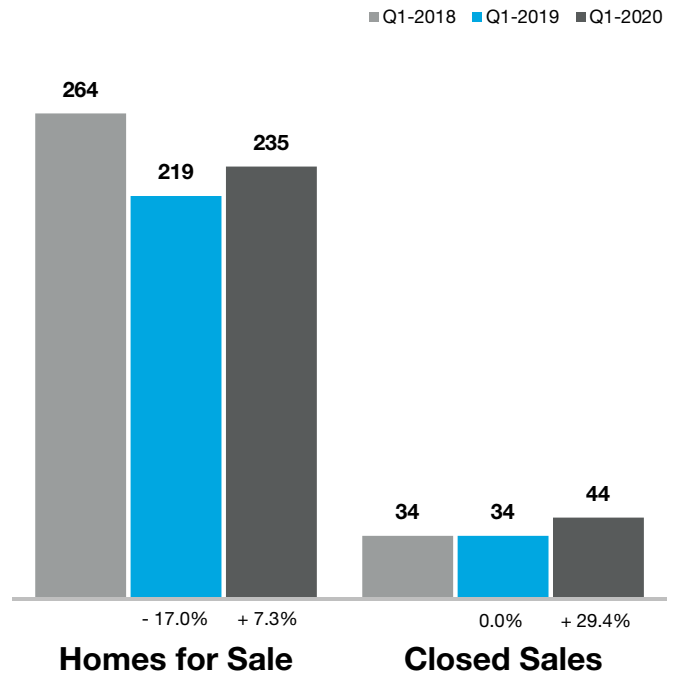
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28708	\$0	--	0.0%	--	0	--	0	--
28712	\$295,000	↑ + 11.0%	91.2%	↓ - 1.3%	114	↑ + 23.5%	61	↓ - 15.3%
28718	\$100,000	↓ - 86.0%	83.3%	↓ - 6.9%	23	↓ - 86.7%	1	→ 0.0%
28718	\$100,000	↓ - 86.0%	83.3%	↓ - 6.9%	23	↓ - 86.7%	1	→ 0.0%
28739	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
28747	\$540,000	↑ + 213.1%	86.0%	↑ + 4.3%	282	↑ + 18.2%	8	↓ - 42.9%
28766	\$259,160	↑ + 52.4%	84.6%	↓ - 12.0%	78	↑ + 52.4%	3	↓ - 50.0%
28768	\$310,000	↑ + 6.9%	88.8%	↓ - 4.2%	123	↑ + 37.7%	15	↓ - 37.5%
28772	\$122,500	↓ - 35.4%	92.7%	↑ + 11.4%	105	↓ - 56.7%	4	→ 0.0%
28774	\$275,000	↓ - 64.2%	80.7%	↓ - 8.2%	601	↑ + 270.7%	2	→ 0.0%

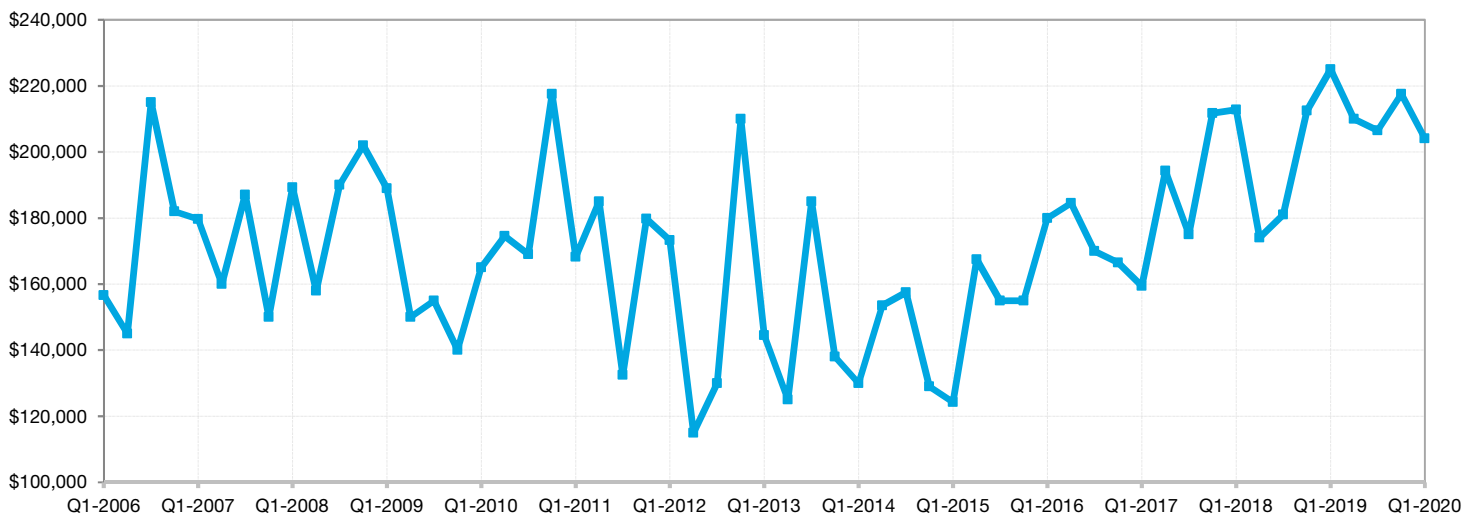
Yancey County

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$204,100	- 9.3%
Avg. Sales Price	\$221,182	- 15.4%
Pct. of Orig. Price Received	88.4%	- 0.7%
Inventory of Homes for Sale	235	+ 7.3%
Closed Sales	44	+ 29.4%
Months Supply	10.4	- 14.6%
List to Close	203	+ 4.7%
Days on Market	147	- 3.1%
Cumulative Days on Market	189	+ 14.6%

Market Activity



Historical Median Sales Price for Yancey County



Yancey County ZIP Codes

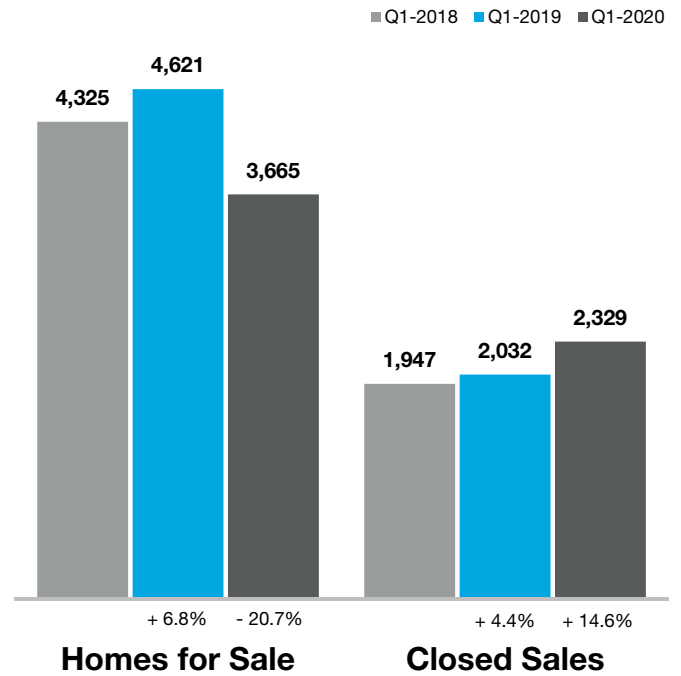
ZIP codes may overlap counties. Figures apply to this county only.

	Median Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change	Q1-2020	1-Yr Change
28714	\$192,000	↓ - 14.7%	88.2%	↓ - 0.1%	149	↓ - 5.7%	39	↑ + 34.5%
28740	\$239,950	↑ + 9.6%	86.4%	↓ - 13.7%	175	↑ + 168.5%	2	→ 0.0%
28754	\$275,000	↓ - 4.2%	91.3%	↑ + 3.9%	20	↓ - 86.8%	3	→ 0.0%
28777	\$0	--	0.0%	--	0	--	0	--

Asheville Region

Key Metrics	Q1-2020	1-Yr Change
Median Sales Price	\$265,000	+ 8.2%
Avg. Sales Price	\$312,476	+ 10.9%
Pct. of Orig. Price Received	93.3%	+ 0.3%
Inventory of Homes for Sale	3,665	- 20.7%
Closed Sales	2,329	+ 14.6%
Months Supply	3.8	- 29.5%
List to Close	136	- 1.3%
Days on Market	84	- 4.7%
Cumulative Days on Market	103	+ 0.5%

Market Activity



Historical Median Sales Price for Asheville Region

