

Local Market Update for September 2020

A research tool provided by the Canopy Realtor® Association
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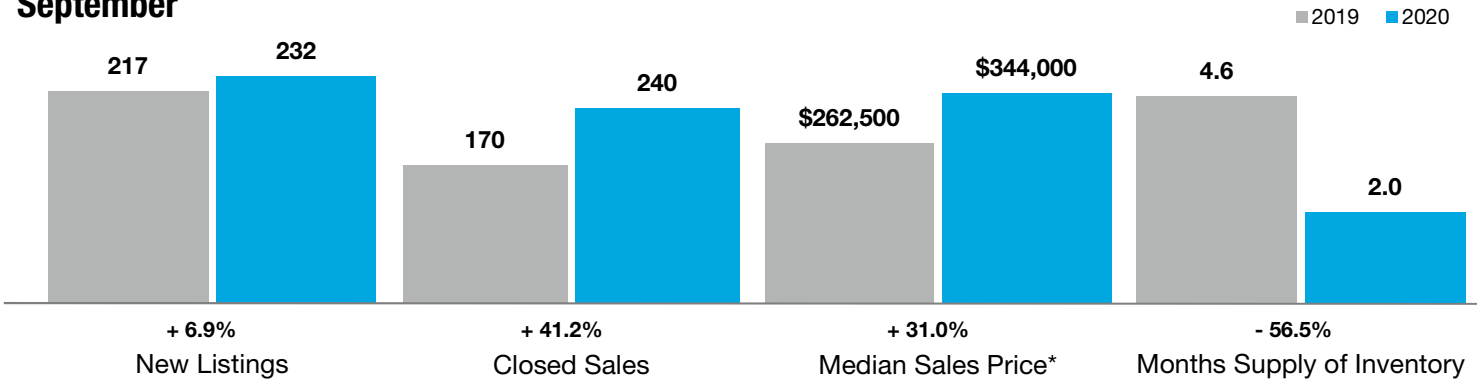
Henderson County

North Carolina

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	217	232	+ 6.9%	2,271	1,982	- 12.7%
Pending Sales	171	246	+ 43.9%	1,669	1,828	+ 9.5%
Closed Sales	170	240	+ 41.2%	1,546	1,639	+ 6.0%
Median Sales Price*	\$262,500	\$344,000	+ 31.0%	\$275,000	\$300,000	+ 9.1%
Average Sales Price*	\$308,969	\$394,242	+ 27.6%	\$305,723	\$337,310	+ 10.3%
Percent of Original List Price Received*	95.8%	96.2%	+ 0.4%	95.4%	96.0%	+ 0.6%
List to Close	109	118	+ 8.3%	109	108	- 0.9%
Days on Market Until Sale	62	65	+ 4.8%	62	57	- 8.1%
Cumulative Days on Market Until Sale	66	78	+ 18.2%	72	74	+ 2.8%
Average List Price	\$404,992	\$415,941	+ 2.7%	\$363,554	\$387,222	+ 6.5%
Inventory of Homes for Sale	783	382	- 51.2%	--	--	--
Months Supply of Inventory	4.6	2.0	- 56.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

