

# Local Market Update for November 2020

A research tool provided by the Canopy Realtor® Association  
FOR MORE INFORMATION, CONTACT A REALTOR®



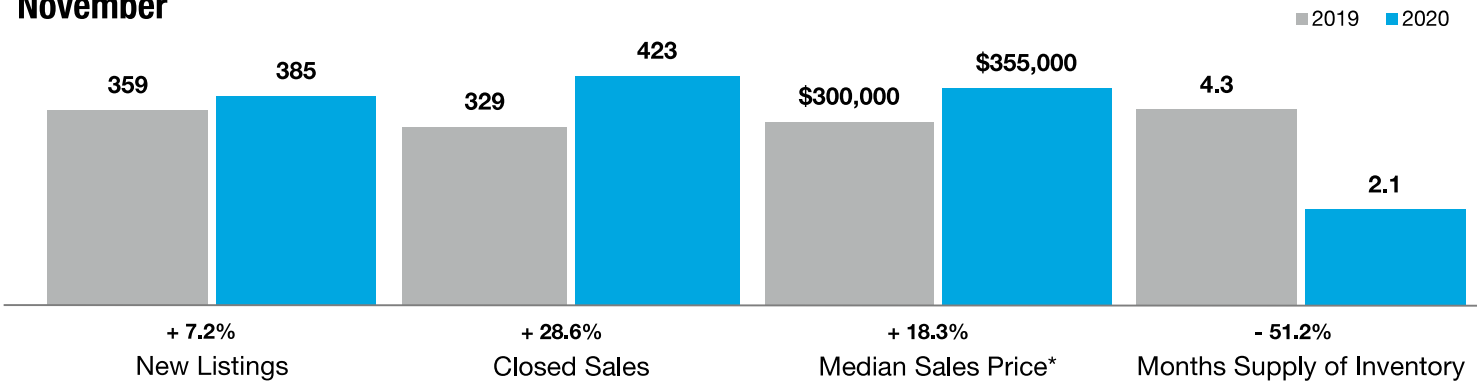
## Buncombe County

North Carolina

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change
New Listings	359	385	+ 7.2%	5,451	5,068	- 7.0%
Pending Sales	328	423	+ 29.0%	4,049	4,494	+ 11.0%
Closed Sales	329	423	+ 28.6%	3,924	4,101	+ 4.5%
Median Sales Price*	\$300,000	\$355,000	+ 18.3%	\$305,000	\$335,000	+ 9.8%
Average Sales Price*	\$384,132	\$430,614	+ 12.1%	\$364,612	\$407,069	+ 11.6%
Percent of Original List Price Received*	93.4%	96.9%	+ 3.7%	94.6%	95.9%	+ 1.4%
List to Close	119	101	- 15.1%	123	108	- 12.2%
Days on Market Until Sale	68	47	- 30.9%	64	55	- 14.1%
Cumulative Days on Market Until Sale	81	51	- 37.0%	77	66	- 14.3%
Average List Price	\$432,097	\$474,543	+ 9.8%	\$432,969	\$465,835	+ 7.6%
Inventory of Homes for Sale	1,524	831	- 45.5%	--	--	--
Months Supply of Inventory	4.3	2.1	- 51.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

