

# Local Market Update for November 2020

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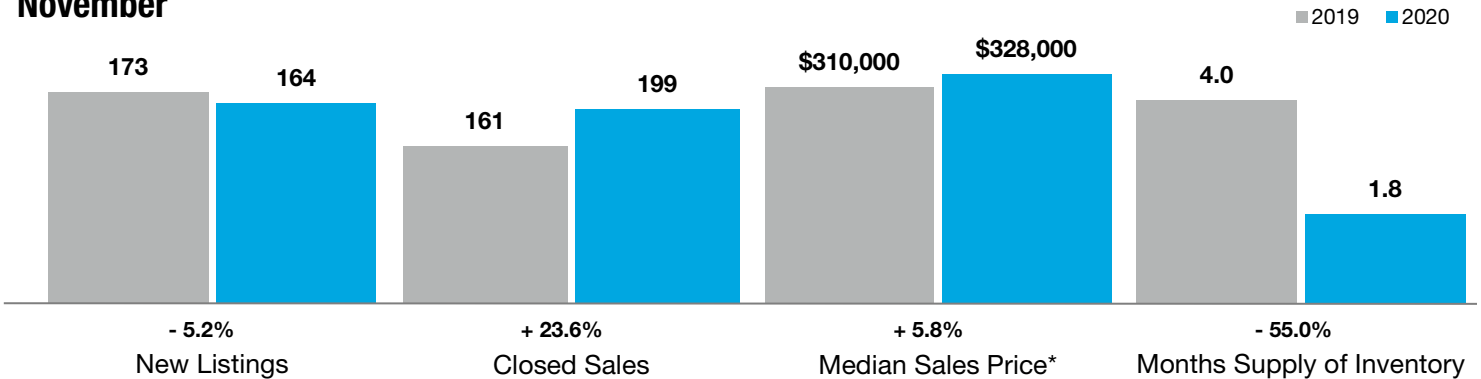
## Henderson County

North Carolina

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change
New Listings	173	164	- 5.2%	2,680	2,408	- 10.1%
Pending Sales	145	201	+ 38.6%	2,009	2,230	+ 11.0%
Closed Sales	161	199	+ 23.6%	1,911	2,092	+ 9.5%
Median Sales Price*	\$310,000	\$328,000	+ 5.8%	\$275,000	\$310,000	+ 12.7%
Average Sales Price*	\$338,495	\$377,930	+ 11.7%	\$307,911	\$346,744	+ 12.6%
Percent of Original List Price Received*	94.7%	97.3%	+ 2.7%	95.3%	96.2%	+ 0.9%
List to Close	118	85	- 28.0%	109	105	- 3.7%
Days on Market Until Sale	70	37	- 47.1%	62	55	- 11.3%
Cumulative Days on Market Until Sale	81	42	- 48.1%	73	69	- 5.5%
Average List Price	\$341,278	\$408,617	+ 19.7%	\$363,313	\$388,383	+ 6.9%
Inventory of Homes for Sale	696	345	- 50.4%	--	--	--
Months Supply of Inventory	4.0	1.8	- 55.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

