

# Local Market Update for December 2020

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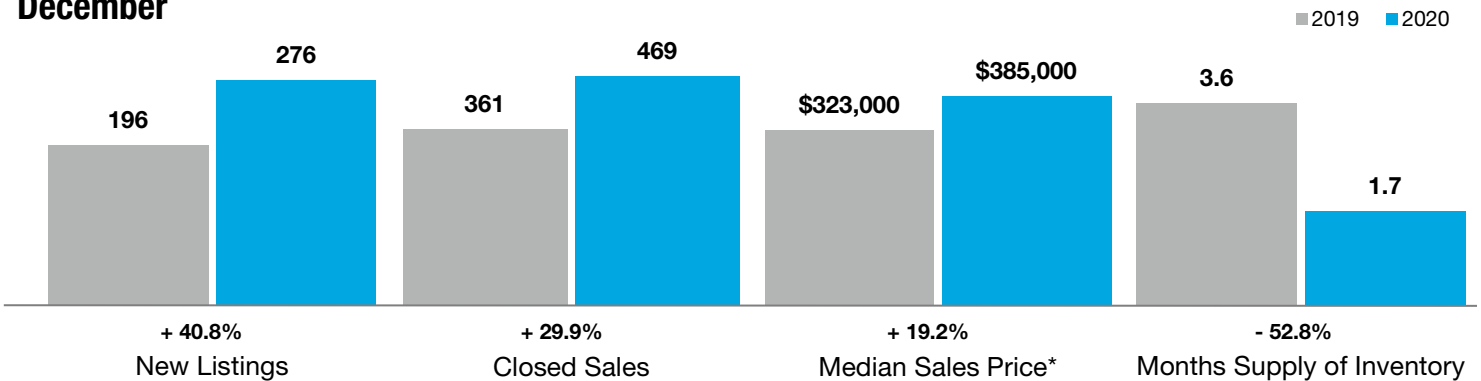
## Buncombe County

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	196	276	+ 40.8%	5,647	5,353	- 5.2%
Pending Sales	257	353	+ 37.4%	4,306	4,829	+ 12.1%
Closed Sales	361	469	+ 29.9%	4,285	4,580	+ 6.9%
Median Sales Price*	\$323,000	\$385,000	+ 19.2%	\$307,000	\$339,000	+ 10.4%
Average Sales Price*	\$401,606	\$482,309	+ 20.1%	\$367,730	\$414,544	+ 12.7%
Percent of Original List Price Received*	93.3%	96.8%	+ 3.8%	94.5%	96.0%	+ 1.6%
List to Close	120	103	- 14.2%	123	108	- 12.2%
Days on Market Until Sale	69	47	- 31.9%	65	54	- 16.9%
Cumulative Days on Market Until Sale	81	59	- 27.2%	77	65	- 15.6%
Average List Price	\$409,303	\$442,081	+ 8.0%	\$432,087	\$464,223	+ 7.4%
Inventory of Homes for Sale	1,275	669	- 47.5%	--	--	--
Months Supply of Inventory	3.6	1.7	- 52.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

