

# Local Market Update for January 2021

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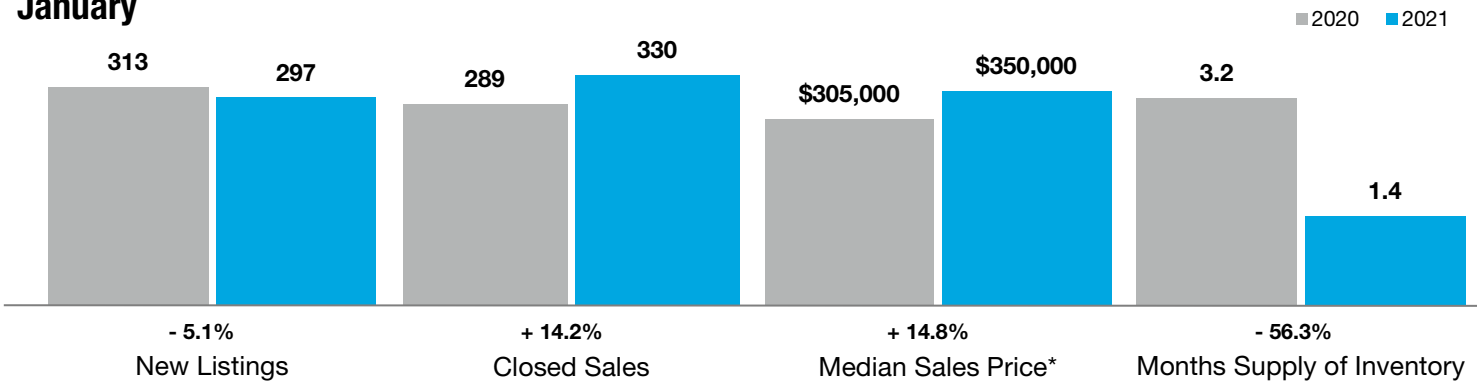
## Buncombe County

North Carolina

Key Metrics	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
New Listings	313	297	- 5.1%	313	297	- 5.1%
Pending Sales	349	420	+ 20.3%	349	420	+ 20.3%
Closed Sales	289	330	+ 14.2%	289	330	+ 14.2%
Median Sales Price*	\$305,000	\$350,000	+ 14.8%	\$305,000	\$350,000	+ 14.8%
Average Sales Price*	\$382,152	\$424,869	+ 11.2%	\$382,152	\$424,869	+ 11.2%
Percent of Original List Price Received*	93.3%	96.8%	+ 3.8%	93.3%	96.8%	+ 3.8%
List to Close	128	107	- 16.4%	128	107	- 16.4%
Days on Market Until Sale	70	49	- 30.0%	70	49	- 30.0%
Cumulative Days on Market Until Sale	88	55	- 37.5%	88	55	- 37.5%
Average List Price	\$421,308	\$518,522	+ 23.1%	\$421,308	\$518,522	+ 23.1%
Inventory of Homes for Sale	1,158	555	- 52.1%	--	--	--
Months Supply of Inventory	3.2	1.4	- 56.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

