

Local Market Update for January 2021

A research tool provided by the Canopy Realtor® Association
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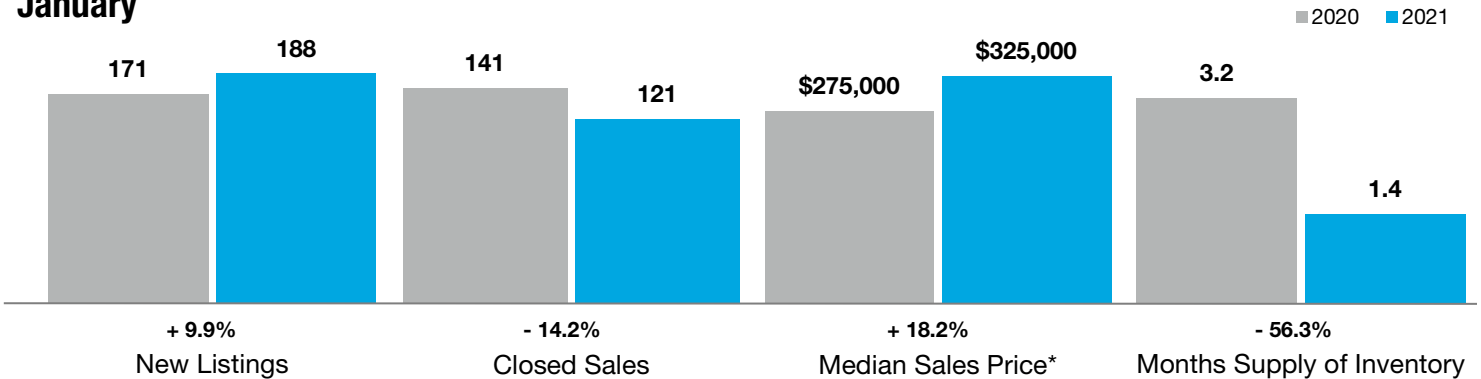
Henderson County

North Carolina

Key Metrics	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
New Listings	171	188	+ 9.9%	171	188	+ 9.9%
Pending Sales	161	214	+ 32.9%	161	214	+ 32.9%
Closed Sales	141	121	- 14.2%	141	121	- 14.2%
Median Sales Price*	\$275,000	\$325,000	+ 18.2%	\$275,000	\$325,000	+ 18.2%
Average Sales Price*	\$291,923	\$385,787	+ 32.2%	\$291,923	\$385,787	+ 32.2%
Percent of Original List Price Received*	95.2%	96.1%	+ 0.9%	95.2%	96.1%	+ 0.9%
List to Close	111	103	- 7.2%	111	103	- 7.2%
Days on Market Until Sale	58	51	- 12.1%	58	51	- 12.1%
Cumulative Days on Market Until Sale	82	61	- 25.6%	82	61	- 25.6%
Average List Price	\$326,049	\$365,318	+ 12.0%	\$326,049	\$365,318	+ 12.0%
Inventory of Homes for Sale	569	272	- 52.2%	--	--	--
Months Supply of Inventory	3.2	1.4	- 56.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

