

# Local Market Update for March 2021

A research tool provided by the Canopy Realtor® Association  
FOR MORE INFORMATION, CONTACT A REALTOR®



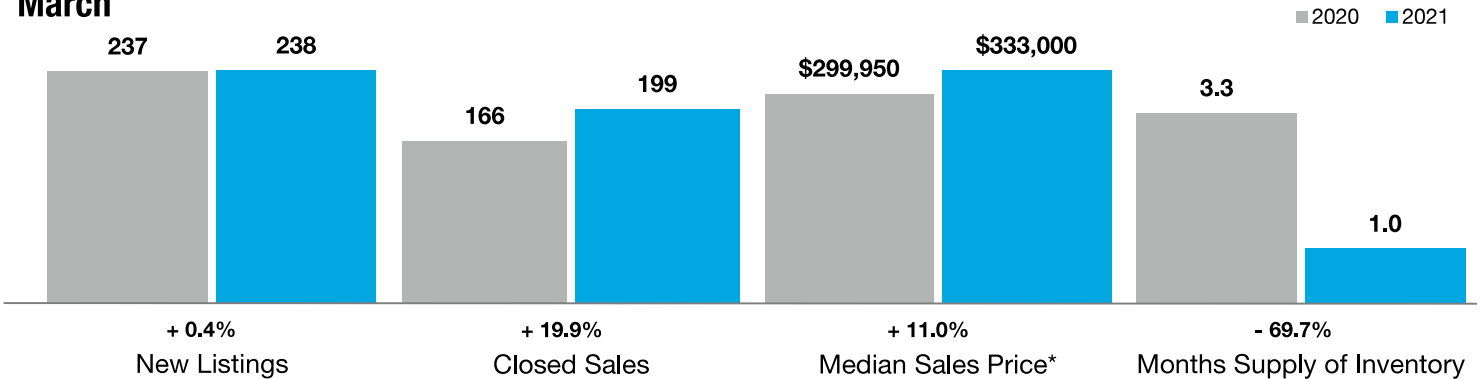
## Henderson County

North Carolina

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	Thru 3-2020	Thru 3-2021	Percent Change
New Listings	237	238	+ 0.4%	575	587	+ 2.1%
Pending Sales	155	257	+ 65.8%	464	638	+ 37.5%
Closed Sales	166	199	+ 19.9%	436	476	+ 9.2%
Median Sales Price*	\$299,950	\$333,000	+ 11.0%	\$280,050	\$330,000	+ 17.8%
Average Sales Price*	\$317,732	\$372,340	+ 17.2%	\$306,091	\$376,595	+ 23.0%
Percent of Original List Price Received*	95.9%	98.1%	+ 2.3%	95.3%	97.6%	+ 2.4%
List to Close	109	101	- 7.3%	109	99	- 9.2%
Days on Market Until Sale	57	53	- 7.0%	59	50	- 15.3%
Cumulative Days on Market Until Sale	69	60	- 13.0%	78	57	- 26.9%
Average List Price	\$374,253	\$417,089	+ 11.4%	\$358,325	\$391,987	+ 9.4%
Inventory of Homes for Sale	588	200	- 66.0%	--	--	--
Months Supply of Inventory	3.3	1.0	- 69.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

