

Local Market Update for May 2021

A research tool provided by the Canopy Realtor® Association
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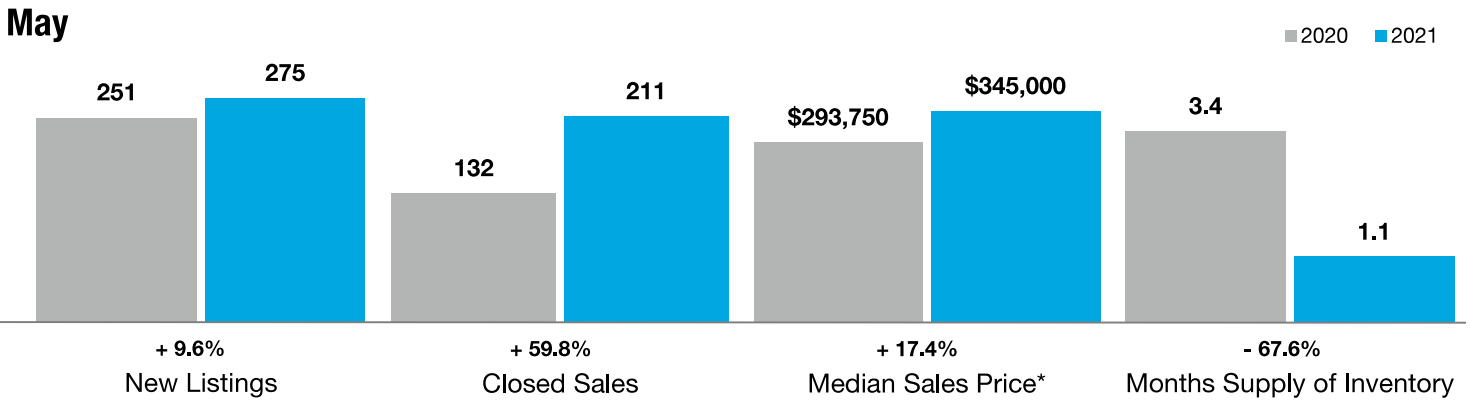


Henderson County

North Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	251	275	+ 9.6%	1,000	1,136	+ 13.6%
Pending Sales	228	238	+ 4.4%	822	1,112	+ 35.3%
Closed Sales	132	211	+ 59.8%	713	915	+ 28.3%
Median Sales Price*	\$293,750	\$345,000	+ 17.4%	\$289,000	\$335,000	+ 15.9%
Average Sales Price*	\$308,996	\$409,123	+ 32.4%	\$314,149	\$390,073	+ 24.2%
Percent of Original List Price Received*	96.6%	99.2%	+ 2.7%	95.7%	98.5%	+ 2.9%
List to Close	105	82	- 21.9%	111	93	- 16.2%
Days on Market Until Sale	59	35	- 40.7%	60	44	- 26.7%
Cumulative Days on Market Until Sale	74	37	- 50.0%	77	51	- 33.8%
Average List Price	\$373,982	\$411,540	+ 10.0%	\$360,769	\$406,799	+ 12.8%
Inventory of Homes for Sale	580	252	- 56.6%	--	--	--
Months Supply of Inventory	3.4	1.1	- 67.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

