

Local Market Update for June 2021

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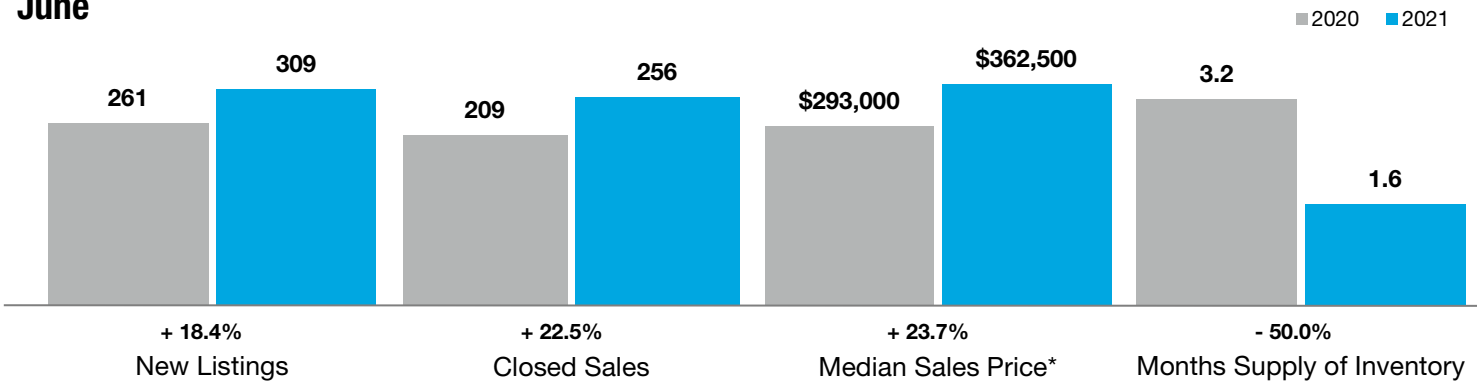
Henderson County

North Carolina

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	Thru 6-2020	Thru 6-2021	Percent Change
New Listings	261	309	+ 18.4%	1,261	1,453	+ 15.2%
Pending Sales	244	228	- 6.6%	1,066	1,323	+ 24.1%
Closed Sales	209	256	+ 22.5%	922	1,173	+ 27.2%
Median Sales Price*	\$293,000	\$362,500	+ 23.7%	\$290,000	\$340,000	+ 17.2%
Average Sales Price*	\$316,785	\$414,888	+ 31.0%	\$314,747	\$395,328	+ 25.6%
Percent of Original List Price Received*	96.3%	100.2%	+ 4.0%	95.9%	98.9%	+ 3.1%
List to Close	95	69	- 27.4%	107	88	- 17.8%
Days on Market Until Sale	46	20	- 56.5%	57	39	- 31.6%
Cumulative Days on Market Until Sale	57	26	- 54.4%	72	45	- 37.5%
Average List Price	\$428,707	\$429,818	+ 0.3%	\$374,766	\$411,504	+ 9.8%
Inventory of Homes for Sale	556	338	- 39.2%	--	--	--
Months Supply of Inventory	3.2	1.6	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

