

Local Market Update for August 2021

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



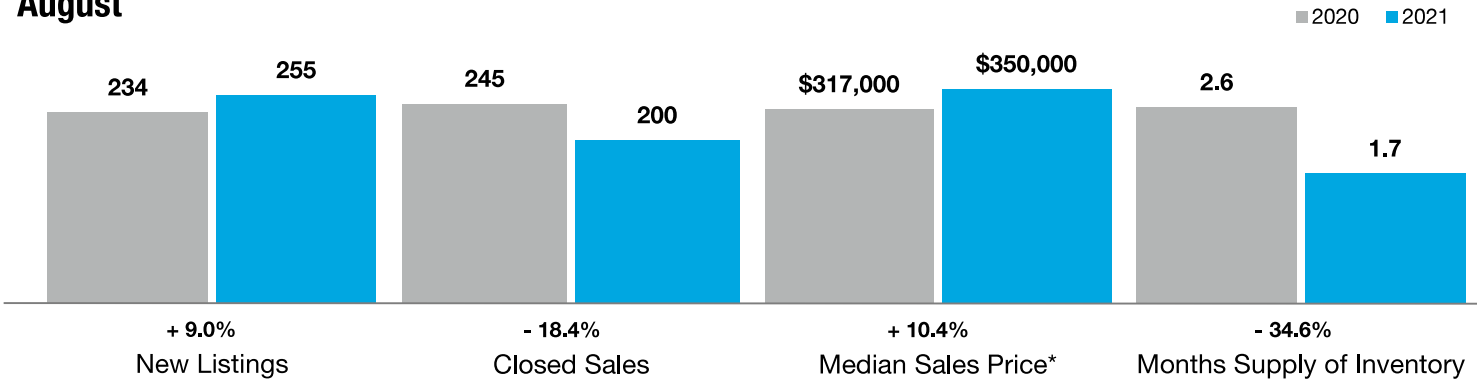
Henderson County

North Carolina

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	Thru 8-2020	Thru 8-2021	Percent Change
New Listings	234	255	+ 9.0%	1,754	1,995	+ 13.7%
Pending Sales	270	246	- 8.9%	1,576	1,779	+ 12.9%
Closed Sales	245	200	- 18.4%	1,401	1,597	+ 14.0%
Median Sales Price*	\$317,000	\$350,000	+ 10.4%	\$295,000	\$345,000	+ 16.9%
Average Sales Price*	\$355,461	\$403,851	+ 13.6%	\$327,562	\$396,529	+ 21.1%
Percent of Original List Price Received*	96.7%	99.9%	+ 3.3%	96.0%	99.1%	+ 3.2%
List to Close	98	74	- 24.5%	106	83	- 21.7%
Days on Market Until Sale	49	25	- 49.0%	56	35	- 37.5%
Cumulative Days on Market Until Sale	66	25	- 62.1%	73	39	- 46.6%
Average List Price	\$392,597	\$511,422	+ 30.3%	\$382,415	\$421,742	+ 10.3%
Inventory of Homes for Sale	477	362	- 24.1%	--	--	--
Months Supply of Inventory	2.6	1.7	- 34.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

