

Local Market Update for January 2022

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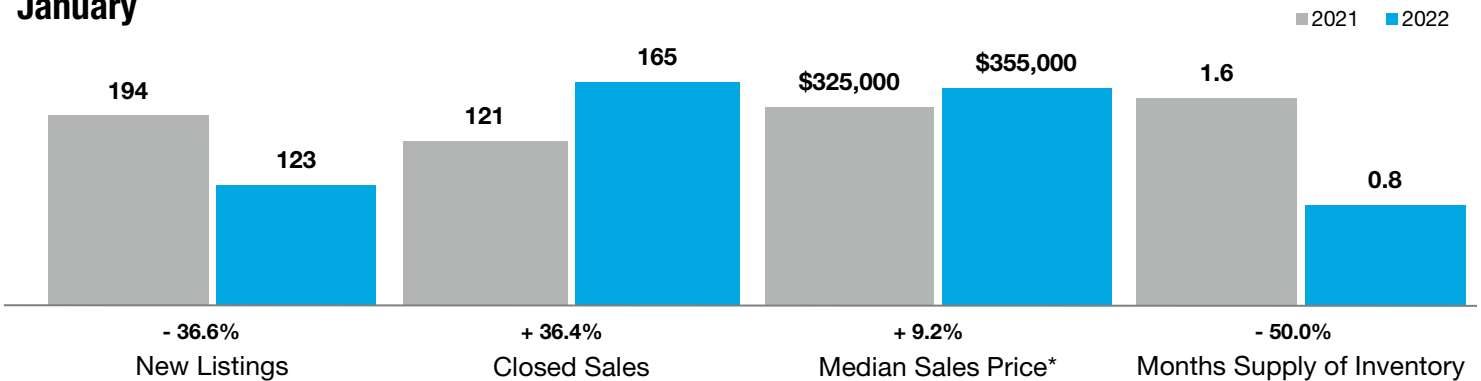
Henderson County

North Carolina

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	194	123	- 36.6%	194	123	- 36.6%
Pending Sales	203	140	- 31.0%	203	140	- 31.0%
Closed Sales	121	165	+ 36.4%	121	165	+ 36.4%
Median Sales Price*	\$325,000	\$355,000	+ 9.2%	\$325,000	\$355,000	+ 9.2%
Average Sales Price*	\$382,129	\$404,697	+ 5.9%	\$382,129	\$404,697	+ 5.9%
Percent of Original List Price Received*	96.1%	99.3%	+ 3.3%	96.1%	99.3%	+ 3.3%
List to Close	105	78	- 25.7%	105	78	- 25.7%
Days on Market Until Sale	52	22	- 57.7%	52	22	- 57.7%
Cumulative Days on Market Until Sale	62	25	- 59.7%	62	25	- 59.7%
Average List Price	\$361,384	\$411,558	+ 13.9%	\$361,384	\$411,558	+ 13.9%
Inventory of Homes for Sale	326	168	- 48.5%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

