

Local Market Update for December 2023

A research tool provided by the Canopy Realtor® Association
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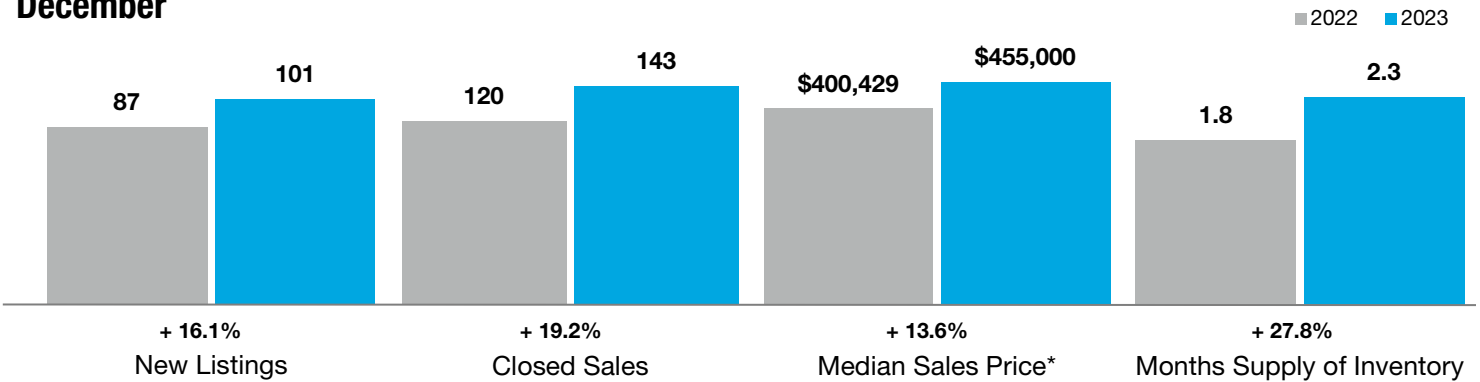
Henderson County

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 12-2022 | Thru 12-2023 | Percent Change |
| New Listings | 87 | 101 | + 16.1% | 2,275 | 2,178 | - 4.3% |
| Pending Sales | 99 | 108 | + 9.1% | 1,904 | 1,794 | - 5.8% |
| Closed Sales | 120 | 143 | + 19.2% | 2,020 | 1,761 | - 12.8% |
| Median Sales Price* | \$400,429 | \$455,000 | + 13.6% | \$405,000 | \$434,900 | + 7.4% |
| Average Sales Price* | \$502,464 | \$529,926 | + 5.5% | \$464,017 | \$500,347 | + 7.8% |
| Percent of Original List Price Received* | 96.9% | 96.4% | - 0.5% | 99.7% | 97.5% | - 2.2% |
| List to Close | 84 | 80 | - 4.8% | 79 | 85 | + 7.6% |
| Days on Market Until Sale | 40 | 31 | - 22.5% | 26 | 34 | + 30.8% |
| Cumulative Days on Market Until Sale | 41 | 33 | - 19.5% | 27 | 38 | + 40.7% |
| Average List Price | \$471,056 | \$507,159 | + 7.7% | \$514,263 | \$551,910 | + 7.3% |
| Inventory of Homes for Sale | 287 | 341 | + 18.8% | -- | -- | -- |
| Months Supply of Inventory | 1.8 | 2.3 | + 27.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

